

1 05-01-19 Cerritos BOT

2 >> President Avalos: Okay.

3 Are we ready? Is it time? Yes

4 it is.

5 [GAVEL]

6 >> President Avalos: Good

7 evening everyone and thank you

8 for being here on our May 1

9 meeting for the Cerritos

10 Community College District. I

11 would like to start off with

12 roll call if I could have please

13 do roll call.

14 >> Board President Avalos.

15 >> Present.

16 >> Vice President Marisa

17 Perez.

18 >> She's running late.

19 >> Board Clerk Martha

20 Camacho-Rodriguez is absent.

21 >> [Off Mic].

22 >> Member James Cody Birkey.

23 >> Present.

24 >> Member Zurich Lewis.

25 >> Here.

Sample footer

2

1 >> Member Shin Liu.

2 >> Here.

3 >> Member Sandra Salazar.

4 >> She's excused. Both member

5 Salazar and Camacho are on

6 college business attending

7 conferences.

8 >> Student Trustee Phil

9 Herrera.

10 >> Present

11 >> And President Superintendent

12 Dr. Fierro.

13 >> Present.

14 >> Thank you. Do we have any

15 for invocation tonight? Moving

16 on we will move on to the next

17 item of the agenda and before we

18 move on we have no one doing

19 invocation. Is that correct?

20 All right. And then Pledge of

21 Allegiance. If I could have

22 Mr. Birkey lead us in the pledge

23 please.

24 >> Absolutely. Raise your

25 hand over your heart.

Sample footer

3

1 >> I pledge allegiance to the

2 flag to the United States of

3 America and to the Republic for

4 which it stands, one nation

5 under God, indivisible, with

6 liberty and justice for all.

7 >> President Avalos: Thank

8 you Mr. Birkey. All right.

9 With that if there's any Board

10 Member that would like to have

11 anything on the agenda moved out

12 of its current order please are

13 the plea know at this time? And

14 seeing none we would like to

15 move on to comments from the

16 audience. I do have two cards

17 that were submitted. We have --

18 and this is pertaining to the

19 CSEA contract. The first

20 speaker is Carmen. Is she here?

21 Okay. Come on up. You're the

22 next contestant.  
23 [Applause]  
24 >> President: By the way. I  
25 love your first name.

Sample footer

4

1 >> Yes, thank you. Good  
2 evening. I am speaking on  
3 behalf of myself and my sister  
4 and unfortunately had to go to  
5 class. She is coordinator and  
6 educational partnership and  
7 programs and also currently on  
8 the cover of this spring's  
9 incite publication along with  
10 the Cerritos Complete students.  
11 She wanted me to remind that you  
12 program is run by classified  
13 staff. The program brings 50%  
14 of the freshmen class at  
15 Cerritos College. The majority  
16 of students are full time which  
17 increases FTEs and effects the  
18 funding formula and take Math  
19 and English and take more units  
20 and complete fast the program

21 wouldn't be possible too, Chief  
22 this without its classified  
23 staff. These classified staff  
24 members include some of the  
25 members of EEP who are here

Sample footer

5

1 tonight, Paul Blake and Monica  
2 Castro. Other staff member who  
3 is assist in making Cerritos  
4 Complete a success include  
5 members of counseling,  
6 admissions and records,  
7 financial aid, EOPs, the student  
8 success, and the Assessment  
9 Center just to name a few. The  
10 program encompasses every  
11 department on campus. Since its  
12 inception in 2016 the Cerritos  
13 College has seen a 30% increase  
14 in the number of degrees and  
15 certificates awarded. The  
16 program has won awards and named  
17 finalists for the Bellwether  
18 award in 2018. There is a

19 correlation of classify staff  
20 helping students and all  
21 students at this college and  
22 time to be recognized and  
23 compensated fairly.  
24 [Applause]  
25 >> And now for myself.

Sample footer

6

1 Classified staff deserves a fair  
2 contract because of staff  
3 supports the students in the  
4 mission of the college.  
5 And providing students with high  
6 quality education and services  
7 that improve their success and  
8 offer as the mission says clear  
9 pathways to achieve their  
10 personal and educational and  
11 career goals. Staff deserves to  
12 be recognized and compensate for  
13 our work in fulfilling our  
14 mission. Classify members are  
15 here at all hour it is of the  
16 day, the night and sometimes the  
17 weekends to be able for the

18 students. The students come to  
19 a clean campus, can inquiry  
20 about programs from  
21 knowledgeable staff members and  
22 protected at all hours by campus  
23 police. Last year we had the  
24 golden handshake and lost great  
25 staff and lost positions that

Sample footer

7

1 will not be filled and current  
2 staff it to step up and fill the  
3 holes because we want to see our  
4 students succeed. This is your  
5 opportunity to make things right  
6 and show us that our  
7 responsibilities are just as  
8 important as faculty and other  
9 members on this campus. Thank  
10 you.  
11 [Applause]  
12 >> President Avalos: Thank  
13 you for your comments. Next is  
14 Ms. Yvette and I can't make out  
15 the last name.

16 >> [Off Mic].  
17 >> Okay.  
18 [Applause]  
19 >> Good evening Board Members,  
20 fellow members and Dr. Fierro.  
21 I am one of the three employees  
22 in the student success that  
23 represent 60 years of services  
24 to students. As employees of  
25 the student success we hire,

Sample footer

8

1 train and have tutors that  
2 directly affect the civic the  
3 students. One of the buzz words  
4 that I hear about the students  
5 need is high touch, customer  
6 service and there is no group on  
7 campus who is more involved in  
8 this service with the students  
9 than the classified employees  
10 and involved -- [INAUDIBLE] from  
11 enrolling in classes to the  
12 bathrooms they use and the  
13 grounds they enjoy between  
14 classes students are benefiting



15 from the work of the classified  
16 employees on a daily basis. We  
17 answer questions, connect with  
18 resources that they need. Our  
19 roles in their educational  
20 experience are unique and  
21 equally as important as faculty.  
22 Another word they hear often is  
23 equity so let's talk about  
24 equity. When new projects are  
25 kicked off classify don't get

Sample footer

9

1 paid more because the load gets  
2 heavier. We have full work  
3 loads and check on the supports  
4 of new projects and initiatives  
5 and pilots without compensation  
6 for increased duties. It's been  
7 this way for years. We are not  
8 asking for anything that we  
9 haven't earned but to be valued  
10 as others on campus. I can't  
11 figure out why this is denied.  
12 Please happening about the

13 message on campus and urgency  
14 the bargaining team to bargain  
15 with the classified in a way  
16 that is equitable for all.  
17 Thank you.  
18 [Applause]  
19 >> President Avalos: Thank  
20 you for your comments and we do  
21 have one more comment speaker  
22 card from Norma Rodriguez. Is  
23 Ms. Rodriguez here? There she  
24 is.  
25 [Applause]

Sample footer

10

1 >> I am waiting for the team.  
2 >> President Avalos: You all  
3 look beautiful in beautiful  
4 shirts and blouses there.  
5 >> Aloha. Good evening Dr.  
6 Fierro, Board Members and campus  
7 leaders. The international  
8 service our family are here  
9 tonight to invite to the Luau  
10 and celebration of the  
11 international student graduates

12 and CalWORKs.  
13 >> [Off Mic].  
14 >> We hope that you are able  
15 to take time out of your busy  
16 day and join us for some fun  
17 Aloha spirit on Friday May 10 at  
18 5:00 p.m.. Mahalo.  
19 >> Mahalo.  
20 >> Mahalo (music).  
21 >> Thank you.  
22 >> President Avalos: Thank  
23 you very much for that.  
24 [Applause]  
25 >> President Avalos: You know

Sample footer

11

1 this is just a reminder why  
2 we're all here and this is a  
3 celebration of the many diverse  
4 student population that we have  
5 and looking forward to your  
6 graduation. I know in many ways  
7 this is one of the groups that  
8 struggles the most in terms of  
9 access and opportunities so I am

10 very happy -- it is Mother's Day  
11 and a great gift for many of  
12 those attending to be supportive  
13 of the students on campus.  
14 Thank you very much for the  
15 invitation. Okay. With that we  
16 will move on to reports and  
17 comments from constituent  
18 groups. We do have the ASCC  
19 President if there are any  
20 comments. I'm not sure they are  
21 here tonight. Is she here? No  
22 --  
23 >> I said students. You know  
24 what? That's a complement  
25 right. If I were like Cathy I

Sample footer

12

1 would be like "yes".  
2 >> [Off Mic].  
3 >> President Avalos: And  
4 Faculty Senate President. No  
5 comments. Cerritos College  
6 Faculty Federation. Thank you.  
7 >> Good evening everybody.  
8 Tonight CCFE wants to state its

9 support of the contract  
10 negotiations being under gone by  
11 CSEA. They were patient and  
12 waited for the district to  
13 complete negotiating with the  
14 faculty and with every other  
15 constituent group and thou  
16 they're left. The only group  
17 that hasn't gotten the raise  
18 that everyone else has gotten.  
19 In addition they're asking for a  
20 step and I think if you remember  
21 when we were discussing the  
22 faculty salary schedule if you  
23 come here and you just have a  
24 masters -- just a masters  
25 because you're an under achiever

Sample footer

13

1 as a faculty member you can be  
2 placed on the salary schedule up  
3 to step five based on experience  
4 but three more years of of a  
5 raise and only those years and  
6 every year you're awarded for

7 you're service and increased  
8 expertise and eight years and  
9 then you hang out there for  
10 staff the first year after the  
11 six month Probationary period  
12 they move one step and then move  
13 every year for just five years  
14 and after they have to sit at  
15 that step for four years before  
16 they get a longevity increment  
17 and -- sorry, I am five years  
18 for that increment so someone  
19 has been here for 10 years they  
20 hardly ever get a raise except  
21 far what is negotiated and it  
22 doesn't seem fair that people  
23 who choose to invest their  
24 energy in a particular  
25 department, in a particular role

Sample footer

14

1 can't continue to be awarded as  
2 their expertise grows because  
3 like you're saying stuff doesn't  
4 get taken off the plate and you  
5 can really see the impact on the

6 golden handshake on the work  
7 load of staff. We saw in the  
8 liar. I don't know if daisy is  
9 in here with the baby from the  
10 library and does the work of two  
11 and a half people and the baby  
12 doesn't work yet and that is  
13 happening all over campus and at  
14 the same time staff steps up and  
15 give their money, time and love  
16 to the students here and this is  
17 the board that looked up the  
18 inequitable treatment between  
19 full time and part time faculty  
20 and you did something about it.  
21 Please look at the working  
22 conditions for the staff and do  
23 something about that as well.  
24 Thank you.  
25 [Applause]

Sample footer

15

1 >> President Avalos: Okay.  
2 Thank you Stephanie and next we  
3 do have Ms. Cathy Houge CSEA

4 President.

5 [Applause]

6 >> Good evening Board of

7 Trustees, Dr. Fierro, VPs, CCFF,

8 Faculty Senate, audience and

9 most importantly my brothers and

10 sisters that are here tonight.

11 [Applause]

12 >> Tonight the classified

13 staff stand before you to be

14 recognized for the contributions

15 we make to the success of

16 Cerritos College. No matter our

17 positions on campus we are here

18 to contribute to the success of

19 the students. They're the most

20 important people here. Through

21 financial aid and Student

22 Success Center and admissions

23 and records and counseling and

24 facilities and office staff, IT,

25 campus police and those of us

Sample footer

16

1 that work behind the scenes. We

2 are doing the work behind the



3 scenes we all work hard and take  
4 pride in our jobs. Many of the  
5 classified staff started off as  
6 students here at Cerritos  
7 College including myself. I was  
8 born and raised in the city of  
9 Paramount. Came to Cerritos  
10 College to start my educational  
11 career. And I continued my  
12 education and I came back to  
13 serve our students in our  
14 community and I feel like when  
15 you come from the community you  
16 should come back and serve the  
17 students and the community. The  
18 classified staff are a vital  
19 part of that makes Cerritos  
20 College so successful. For the  
21 last three months I sat in that  
22 seat as a the new President and  
23 I listened to everyone talk  
24 about diversity and equity. You  
25 can look at our staff. We're

Sample footer

1 very diverse. Equity. I don't  
2 know. To me the word "equity"  
3 meaning dealing fairly with all  
4 concerned and that means us,  
5 faculty, managers and all of our  
6 staff tonight I ask you to  
7 recognize the hard staff and  
8 dedication to Cerritos College  
9 and considering our proposal for  
10 compensation. We are the  
11 backbone of Cerritos College.  
12 Thank you.  
13 [Applause]  
14 >> President Avalos: Thank  
15 you for your comments. Next we  
16 would like to go to the open  
17 session agenda and the first  
18 item is Item four which is I  
19 presentation by Ms. Michelle  
20 [INAUDIBLE] instructor of  
21 English and women and gender  
22 studies that will give the  
23 presentation on the Women's  
24 History Month essays.  
25 [Applause]

Sample footer

1 >> Just kidding. All right.  
2 So the essay content winners,  
3 the students that are here can  
4 you join us over here. Where  
5 are my essay winners? Anybody  
6 else here, the winners? Hello.  
7 [Applause]  
8 >> All right. Hi everyone.  
9 So as I think everyone knows  
10 every year we celebrate Women's  
11 History Month in the month of  
12 March and every year as part of  
13 Women's History Month we have  
14 our Women's History Month essay  
15 contest. It's a really special  
16 event because it brings together  
17 people from across campus in  
18 celebration of powerful women  
19 doing awesome things and of  
20 course our great writers and  
21 celebrate them and they get to  
22 show case their writing, so  
23 today we're going to present  
24 them with a plaque or a trophy  
25 and they also our winners will

1 be given their scholarship  
2 money. It's funded through ASCC  
3 and this year we also had a  
4 generous donation by a faculty  
5 member who doesn't want to be  
6 named but we were able to double  
7 the prize money for the awesome  
8 student writers so the English  
9 Department colleague Ron Farrell  
10 coordinated the contest and  
11 introduce the winners here and  
12 it's a lot of work so thank you  
13 Ron, and yeah let's meet the  
14 winners. Ron.  
15 [Applause]  
16 >> Hello. I'm Ron Farrell. I  
17 was a student here. I was a  
18 tutor here and with the student  
19 success and now adjunct faculty.  
20 Nice to meet you guys.  
21 [Applause]  
22 >> I want to start off with  
23 the honorable mentions first. A  
24 couple couldn't make it because

Sample footer

20

1 wrote the woman in the green  
2 dress protesting amid chaos and  
3 Emma who wrote bell hooks and  
4 Alejandro and brought Angelita.  
5 We have Heather Michelle  
6 Johnson, Billie King champion  
7 for equality. No, we so we go  
8 on to the third, second and  
9 first place winners. For third  
10 place we have Carl Anne Green  
11 who wrote a voice heard around  
12 the world."  
13 [Applause]  
14 >> Second place is Jeffrey --  
15 [INAUDIBLE]  
16 [Applause]  
17 >> And first place and this is  
18 really cool because James Shaw  
19 was one of my first students in  
20 my first class here and there he  
21 is, so James Shaw wrote  
22 "Ms. Charlotte" and taken first  
23 place.

24 [Applause]

25 so I want to thank all the

Sample footer

21

1 judges who participated. We

2 have a couple of faculty and

3 Board Members this year who

4 participated in the essay

5 contest so so thank you so much

6 for that.

7 [Applause]

8 >> Well thank you and

9 congratulations to each of our

10 winners.

11 [Applause]

12 >> President Avalos: All

13 right. Great. Thank you very

14 much and again congratulations

15 to our winners tonight for their

16 essays. On Consent Calendar

17 items we do have items 5- 39

18 want there were revisions to

19 items 31, 32 as well as Item 34.

20 If I could get a motion?

21 >> I would like to pull Item 13

22 please.  
23 >> President Avalos:  
24 Thirteen. Okay. Any other  
25 items from our Board Members?

Sample footer

22

1 Okay. Seeing no others I move  
2 to approve all other items with  
3 the exception of 13.  
4 >> So moved.  
5 >> President Avalos. Thank  
6 you. All those in favor say  
7 aye?  
8 >> Aye.  
9 >> All those opposed? Great.  
10 Items pass. Item 13 is  
11 rescinding an a are, award. It  
12 is recommend from the Board of  
13 Trustees rescind the award of  
14 food services agreement with  
15 Kelvin Khang Inc. for Yago Juice  
16 for recommend award of Food  
17 Services Agreement with Campus  
18 Food Services for the district's  
19 campus food service. In  
20 addition the district will

21 receive a one time signing bonus  
22 of \$2,500 and Mr. Lopez our Vice  
23 President of Business Services  
24 will provide input on that.  
25 >> Zurich Lewis: So my

Sample footer

23

1 question what is the process for  
2 doing the substitute and within  
3 withdrawn the acceptance of the  
4 bid?  
5 >> So the process was once we  
6 got notification that this  
7 particular food vendor  
8 withdrawing we went back to the  
9 original bids and had  
10 conversations with those vendors  
11 that proposed on that particular  
12 site. In this case there was  
13 only one vendor who also  
14 included a bid on this site  
15 which was originally not  
16 provided to them. There was  
17 communication between the  
18 committee and always further



19 communication with ASCC  
20 regarding this change because  
21 the goal was to have this juice  
22 bar in there, campus food --  
23 >> Campus Food Services.  
24 >> Campus Food Services agreed  
25 to put a like item in there to

Sample footer

24

1 continue to have that juice and  
2 fruit bar there so the  
3 recommendation was to go ahead  
4 and award it to that particular  
5 vendor.  
6 >> Okay. As -- I don't know  
7 -- I think that having the  
8 Campus Food Services -- while  
9 that is probably the best person  
10 that would fill that spot on a  
11 needed basis is there anyway  
12 that we could reopen the bidding  
13 process to include others who  
14 maybe interested in that  
15 location, particularly local  
16 businesses who may not have  
17 gotten it previously -- that did

18 not bid on that particular one,  
19 but did not succeed in other  
20 locations? So my question is  
21 there time to reopen the bidding  
22 process for that in time for the  
23 next semester? .  
24 >> To get everything done by  
25 the and renovations done by the

Sample footer

25

1 start of the fall semester?  
2 Probably highly unlikely due to  
3 the timeframe at this time  
4 because we would have to -- the  
5 board would have to reject this  
6 board item. We would have to go  
7 back out, go out to bid for this  
8 item, and then receive potential  
9 bids for that. Reconvene the  
10 committee to evaluate those bids  
11 and then bring back a  
12 recommendation back to this  
13 board because we're also now  
14 heading into the end of the  
15 semester what would be

16 challenging to be able to have a  
17 committee that has all  
18 participatory members there so  
19 that would add a challenge to us  
20 to be able to do that in that  
21 timeframe. We could choose not  
22 to award this particular vendor  
23 for the start of the fall  
24 semester and award at a later  
25 date if that's what the board

Sample footer

26

1 chooses to do so.  
2 >> Zurich Lewis: How long  
3 would this be for, this  
4 particular vendor at least this  
5 particular contract at location  
6 Number four? Would that be a  
7 term of one year?  
8 >> No. It's multiple years.  
9 All vendors are on the same  
10 timeframe and I believe it's a  
11 three year contract with an  
12 option of two year one year  
13 options so with a maximum of  
14 five years.

15 >> Zurich Lewis: Okay.  
16 Because my vision for the  
17 college is that we have  
18 community businesses that are a  
19 part of our community that we  
20 provide them the opportunity to  
21 be on our campus and to provide  
22 food to our students, and who  
23 even their neighbors and it  
24 maybe unlikely that we get it  
25 done at time at least for me

Sample footer

27

1 it's a priority to have that  
2 space available for businesses  
3 that are and have grown up  
4 within our community which  
5 Campus Food Services to my  
6 knowledge has not and they have  
7 already taken at least two I  
8 believe other --  
9 >> Yes that's correct.  
10 >> -- slots that they have  
11 been awarded so while they maybe  
12 the best bidder to fill that

13 spot on an emergency basis I  
14 don't believe we should take it  
15 just because of that emergency  
16 so to speak and I would  
17 recommend that we go out to bid  
18 or perhaps award at a later date  
19 because especially if it's a  
20 three year contract -- if it was  
21 a one year contract I understand  
22 we could have it for the one  
23 year and go out to bid at  
24 another time, but since it's a  
25 long-term contract, so to speak,

Sample footer

28

1 I think it's important that we  
2 take that time to make sure that  
3 we get it right for our  
4 community so I would urge my  
5 colleagues to vote no on this  
6 item.  
7 >> President Avalos: I'm  
8 sorry you wanted to be  
9 recognized?  
10 >> Sorry. You guys are  
11 talking.

12 >> President Avalos: Just be  
13 mindful here.  
14 >> Thank you. If I could ask  
15 a question to Vice President  
16 Lopez.  
17 >> President Avalos: Yes,  
18 absolutely. Yes, you have been  
19 recognized.  
20 >> What would be the effect in  
21 terms of the experience from the  
22 student side to have a vacant  
23 food vending spot?  
24 >> Well, the current location  
25 we're talking about is currently

Sample footer

29

1 vacant and it actually is the  
2 microwave station location that  
3 we're opening back up, so  
4 currently there is no service  
5 being held there right now  
6 >> And the participation rent  
7 that would go to ASCC I assume  
8 would be really the material  
9 difference --

10 >> Yeah, it's the potential  
11 loss in those proceeds that  
12 particular vendor would receive.  
13 >> Thank you.  
14 >> President Avalos: If you  
15 could give us a little  
16 background as to why this  
17 particular vendor decided to  
18 withdrawal and that will shed  
19 light on what is really taking  
20 place.  
21 >> We asked. The vendor  
22 didn't give as much detail we  
23 were hoping for. They simply  
24 said they decided to go a  
25 different direction, and thanked

Sample footer

30

1 us for participating and  
2 selecting them. It was all on  
3 them choosing to rescind their  
4 original offer.  
5 >> President Avalos: Okay.  
6 On that. Now this contract if I  
7 am not mistaken is it a two year  
8 contract?

9 >> I can't remember if it's  
10 three year and two one year  
11 extensions. If you give me a  
12 second I could double check and  
13 the max is five years and the  
14 contracts are two years and  
15 three one year options but give  
16 me a second.

17 >> President Avalos: Go ahead  
18 sir. We're training you.

19 >> Are the options by -- what  
20 do you call it? Mutual  
21 agreement? In other words at  
22 mutual convenience?

23 >> Dr. Fierro: Traditionally  
24 when we commit the first two  
25 years we're bound by the two

Sample footer

31

1 years unless something happens  
2 and the contract needs to be  
3 breached but at the renewal  
4 period we can say no.

5 >> President Avalos: We have  
6 a minimum and a maximum and the



7 one year renewal is up to the  
8 college itself and I hear what  
9 your concerns are Board Member  
10 but I think with the limited  
11 amount of time I think the time  
12 that staff is going to redo this  
13 again is going to be costly. I  
14 am okay with going forward with  
15 the contract on a two year basis  
16 and evaluating at this point and  
17 either not extending it or  
18 extending it.  
19 >> [Off Mic].  
20 >> Actually I looked at the  
21 contract and it's five year and  
22 no options.  
23 >> President Avalos: Okay.  
24 >> Zurich Lewis: That's  
25 further to my point and too long

Sample footer

32

1 to lock in.  
2 Typically we try to do a five  
3 year because we negotiate on the  
4 revenue on this side. It gives  
5 the vendor time to build in

6 capacity over that period of  
7 time so it's kind of a  
8 negotiating thing. We were  
9 trying to get -- maximize it  
10 enough proceeds coming our way  
11 but some of the give that we  
12 have to give is a little longer  
13 contract than we would typically  
14 do.

15 >> Dr. Fierro: The other  
16 thing to take into consideration  
17 with the contract is they're new  
18 vendors and asking them to  
19 invest in the renovations of the  
20 facility so they have to  
21 calculate whether or not the  
22 length of the contract and the  
23 potential revenue will recover  
24 the cost plus producing a  
25 profit. I believe that all the

Sample footer

33

1 contracts that existing vendors  
2 were the ones that were the five  
3 years with three one years

4 optional of renewal but the  
5 conditions are different since  
6 they have to renovate their  
7 facilities now since they're  
8 coming in.

9 >> Can I get a point of  
10 clarification and follow up with  
11 then? Is there a specific  
12 reason that the location is  
13 currently closed and being used  
14 just for the microwaves now?

15 >> Dr. Fierro: Yes. So I  
16 want to say about two years ago  
17 or so there was an initiative of  
18 getting microwaves on campus to  
19 ensure the students and staff  
20 and faculty had access to warm  
21 meals and so on so we kept that  
22 location open. That location  
23 previously was occupied by  
24 Culinary Arts I believe last and  
25 in this round the suggestion of

Sample footer

1 reopen it and locating the  
2 microwaves in a different

3 location and keeping them  
4 accessible was brought up in  
5 order to maximize potential  
6 revenues from the location  
7 >> And just a comment on some  
8 of the concerns. As someone who  
9 sat on the food Ad Hoc Committee  
10 and the RFP committee for those  
11 contracts that was actually some  
12 of the things that we looked at  
13 was trying to get local  
14 businesses and considering this  
15 was one of the companies that  
16 was approved and they would be  
17 simply creating the same concept  
18 in that location the time that  
19 was put in by the committee,  
20 myself, Dean Miller and many  
21 others in the room, to make a  
22 fair contract and try to find  
23 those particular vendors, local  
24 vendors, vendors that use  
25 sustainable products, vendors

Sample footer

1 that use organic. I think that  
2 the pool of contractors that we  
3 pooled was a pretty good group,  
4 and I think that maybe part of  
5 the reason going with this  
6 company is a convenience reason.  
7 It was one of the companies that  
8 was approved. It is a company  
9 that was going to take up  
10 multiple locations and because  
11 it is a larger company it would  
12 seem it would be a company that  
13 would be more capable of  
14 handling a third location, so  
15 while I do understand the  
16 concerns these are some of the  
17 concerns that the committee  
18 already tried to address, and by  
19 pushing this forward to another  
20 committee it would only extend  
21 the process and that would be  
22 less time that space is  
23 utilized.  
24 >> Dr. Fierro: I think it's  
25 important to remember that this

Sample footer

1 process took about 10 months.

2 >> Yeah, this is the second

3 round.

4 >> Dr. Fierro: Sound round.

5 >> -- [INAUDIBLE] that we have

6 done.

7 >> Dr. Fierro: In this in

8 particular I believe it took 10

9 months and even if we went out

10 today we wouldn't have anything

11 until the spring, the fastest we

12 could, and obviously we will

13 have to account for any

14 additional costs on the process,

15 so something else to take into

16 consideration as the vote is

17 considered.

18 >> Zurich Lewis. Madam Chair.

19 >> President Avalos. Yes,

20 Mr. Lewis.

21 >> Zurich Lewis: Five years

22 is nothing compared to the

23 months on campus and with the

24 five year period we want to make

25 sure to get it right for the

1 students. There is nothing  
2 being lost except a potential  
3 revenue. There is nothing that  
4 ASCC would get a lower revenue  
5 as compared to today because of  
6 the change of a microwave  
7 station to a vendor location, so  
8 I think that while I appreciate  
9 the committee's work on that and  
10 everything you said was  
11 absolutely true. That campus --  
12 not only did you put a lot of  
13 work into it which is great. We  
14 found vendors that are  
15 corporations in the larger sense  
16 and local businesses. I think  
17 having this is -- having this  
18 open and available for people  
19 who may not bid in the first  
20 place or didn't bid on this  
21 particular location in choosing  
22 to do so in other locations that  
23 they didn't ultimately win out  
24 is a priority for what I believe

25 that our campus should be, so we

Sample footer

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1 want to make sure that we get it

2 right, and I'd urge my colleagues

3 to vote no and continue this

4 process and keep it as a

5 microwave station for the time

6 business.

7 >> Madam President may I ask

8 another question.

9 >> President Avalos: Let me

10 hear from the student.

11 >> I had a follow up question

12 for Vice President Lopez. Is

13 part of the reason that location

14 was used for microwaves because

15 we were having a hard time to

16 find a vendor for that location?

17 >> In the current RFP that the

18 vendors occupied we didn't get a

19 bid for that location so that

20 location was ultimately used by

21 our programs and then

22 subsequently turned into a

23 microwave station.



24 >> We had trouble getting  
25 vendors in that location and the

Sample footer

39

1 vendors that we currently have  
2 five years ago with the RFP we  
3 didn't get a solicitation for  
4 that current location.  
5 >> [Off Mic].  
6 >> President Avalos: Are you  
7 done with your questions? Okay.  
8 You're thinking -- are you done?  
9 Okay. Thank you. So we'll come  
10 back to our colleagues.  
11 >> This is a question for  
12 Student Trustee Herrera. Do you  
13 recall how many proposers we had  
14 for that location during your  
15 review process?  
16 >> Phil Herrera: You would  
17 need to double work with Felipe  
18 and probably the one that pulled  
19 out and the other larger company  
20 was interested as well I think.  
21 Two in total.

22 >> Two in total.  
23 >> Which consisted of?  
24 >> Yago Juice and this  
25 company?

Sample footer

40

1 >> Yes.  
2 >> So this is the back up bid.  
3 >> Yes.  
4 >> [INAUDIBLE].  
5 >> The way the RFP worked each  
6 vendor had a choice of picking  
7 one or as many locations that  
8 they were interested in.  
9 >> Okay. So no local  
10 enterprise bid on this location  
11 previously?  
12 >> Except for the two --  
13 >> Except for that one?  
14 >> Yeah.  
15 >> Okay.  
16 >> Zurich Lewis: Madam Chair  
17 may I catch up Trustee Perez on  
18 this discussion?  
19 >> President Avalos: Long  
20 story short. We're on Item 13.

21 Board Member Lewis would like to  
22 have this item go back out. We  
23 did hear from our Student  
24 Trustee Herrera in regard to the  
25 committees that have vetted this

Sample footer

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1 particular location and the  
2 student center for Campus Food  
3 Services. We did have the  
4 original vendor doing business  
5 as Yago Juice withdraw so that's  
6 kind of where we're at and we're  
7 trying to understand whether we  
8 should continue this and go out  
9 and rebid for a possible 10  
10 month process and not get a  
11 vendor until possibly next  
12 spring and Mr. Herrera has  
13 already made comments about the  
14 process itself so that's where  
15 we're at.  
16 >> Zurich Lewis: May I add to  
17 that summary Madam Chair?  
18 >> President Avalos: Yes, you

19 may.  
20 >> Zurich Lewis: Thank you  
21 for the recognition. I  
22 mentioned before it's important  
23 to have small businesses on  
24 campus and the reason we had a  
25 kerfuffle originally because we

Sample footer

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1 wanted to have the small  
2 businesses occupy these  
3 positions and while Campus Food  
4 Services is the best person to  
5 fill that spot on an emergency  
6 basis because Yago Juice  
7 withdraw I believe that because  
8 it is a five year contract with  
9 no options it's important that  
10 we get it right the first time,  
11 and make sure that we have a  
12 small business as was originally  
13 intended by our committee and  
14 making sure that while Campus  
15 Food Services already has two  
16 locations and they would be the  
17 best to fill this spot it's

18 important that we provide the  
19 opportunities for other local  
20 businesses who either did not  
21 get a spot of one of the other  
22 places or didn't initially bid  
23 in the first place and thus have  
24 the opportunity to do so.  
25 >> President Avalos:

Sample footer

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1 Mr. Lopez quick question. So  
2 once we receive the withdrawal  
3 notice from Yago Juice did you  
4 outreach to some of the other  
5 folks that didn't have the  
6 opportunity to get one of the  
7 other slots at all? Or how did  
8 this particular vendor pick up  
9 this additional one?  
10 >> Food campus services picked  
11 it up because they were the only  
12 other vendor that solicited this  
13 location in addition to the one  
14 that withdrew.  
15 >> [Off Mic].

16 >> Yeah, where the microwaves  
17 are at and no other vendor RFP  
18 that we received put a bid into  
19 this location which I will is  
20 location Number four.  
21 >> President Avalos: Okay.  
22 >> Marisa Perez: What did  
23 Trustee Herrera suggest on  
24 behalf of the students?  
25 >> May have? So having been

Sample footer

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1 one of the students on the RFP  
2 committee like I said to our  
3 constituents before we had  
4 considered these issues and we  
5 actually had included in the RFP  
6 the request to try to get local  
7 business specifically, not only  
8 that but organic food,  
9 sustainable products to be used,  
10 and there was a scoring basis on  
11 which each contractor would be  
12 scored by. Unfortunately we  
13 didn't have a lot of local  
14 businesses, nor did we have a

15 lot of sustainable organic  
16 businesses to bid except the  
17 juice company and a healthier  
18 option and what is proposed by  
19 the larger company who would  
20 take over that area they would  
21 do pretty much the same exact  
22 concept, and so the way I see it  
23 that having been one of the  
24 approved contractors originally  
25 to do the same concept and be a

Sample footer

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1 larger company that someone  
2 comes from food service and  
3 knows how difficult it is for  
4 smaller business to be  
5 successful in more lucrative  
6 fields such as education and  
7 only doing business five days a  
8 week and I can see a larger  
9 company, a larger contractor  
10 being more successful and  
11 willing to do a five year  
12 contract and not to mention it

13 was one of the original  
14 contractors that was approved by  
15 the committee, so with all those  
16 reasons stated I think it would  
17 be -- it could be a cautious  
18 move to take another 10 months  
19 to send it to another committee,  
20 but I do have -- I do strongly  
21 believe that the committee did a  
22 good job the first time and that  
23 we got a good amount of  
24 contractors to come out and put  
25 a bid, and as Felipe mentioned

Sample footer

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1 just before you walked in the  
2 first time we went out for bid  
3 on this location we got no bid  
4 at all so those are a lot of the  
5 reasons it might be a better  
6 idea to move forward with this.  
7 >> President Avalos: So you  
8 recommend that we substitute  
9 Yago Juice with campus food  
10 services in that location?  
11 >> Correct.



12 >> Zurich Lewis: Point of  
13 clarification Madam Chair. When  
14 this particular location went  
15 out for bids was it also  
16 concurrent with each of the  
17 other locations?  
18 >> Yes it was.  
19 >> Zurich Lewis: Okay. So a  
20 business potentially could have  
21 chosen only to bid on certain  
22 other ones at the expense of  
23 potentially occupying location  
24 Number four?  
25 >> Right, right. they had

Sample footer

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1 their choice of any location  
2 they want and as many locations  
3 as they want.  
4 >> Zurich Lewis: But if they  
5 were to accept -- if their  
6 business was accepted at each of  
7 the locations perhaps they  
8 wouldn't have had the capital to  
9 invest in all of the locations.

10 Thank you.

11 >> President Avalos: Thank  
12 you. If no other comments --  
13 Yes.

14 >> Marisa Perez: Sorry I am  
15 late. Just to re-cap what the  
16 locations -- so how many vendor  
17 locations did we award recently?  
18 >> We awarded all except one.

19 >> Marisa Perez: How many are  
20 there?  
21 >> There is one, two, three --  
22 seven.

23 >> Marisa Perez: Seven. So  
24 how many went to campus food  
25 services?

Sample footer

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1 >> Two.

2 >> Marisa Perez: Two and one  
3 went to -- I guess I am trying  
4 to get at his point so the point  
5 is need for more local  
6 businesses. I'm sorry.

7 >> Zebra stays and Frantone's.  
8 We have a new one by health

9 science.

10 >> Cassidy's.

11 >> Food service is occupying

12 two within the student center

13 and Subway and the one that's

14 pending is location Number four

15 where the microwaves currently

16 reside.

17 >> Marisa Perez: Just let me

18 finish my train of thought and

19 that's the only spot and Yago

20 Juice had one spot.

21 >> Yes.

22 >> Marisa Perez: And the

23 recommendation is giving to food

24 campus services without going

25 through the competitive process

Sample footer

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1 -- they bid everything?

2 >> Yes.

3 >> [INAUDIBLE].

4 >> Yes, before we got that the

5 committee strongly wanted this

6 type of product and so before we

7 even brought this to the board  
8 we verified if campus solutions  
9 could give us a like product and  
10 they agreed to that.

11 >> President Avalos:

12 President Avalos: Dr. Shin Liu.

13 >> [Off Mic] already have.

14 >> Zero.

15 >> Shin Liu: So they're the

16 first juice?

17 >> Yes.

18 >> [Off Mic].

19 >> President Avalos: I'm

20 sorry we can't hear you so the

21 audience out there you know

22 can't hear you.

23 >> According to this vendor

24 area four is Asian/wok type

25 food, not juice. The business

Sample footer

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1 is doing business as Yago Juice

2 but if we're talking about

3 location four that's Asian wok

4 type food ; right?

5 >> What document are you

6 reading from?  
7 >> The board book.  
8 >> [Off Mic].  
9 >> Four is where the  
10 microwaves are and Asian /wok  
11 food.  
12 >> So that is campus food and  
13 what they're doing because of  
14 logistics they're proposing --  
15 what we're talking about is  
16 location four but if they get  
17 the fourth location they're  
18 going to do some maneuvering  
19 that works best for them and so  
20 their juice might be in location  
21 number one instead of four.  
22 That's what that is and so --  
23 >> Shin Liu: That's only juice  
24 service we have right now?  
25 >> Correct.

Sample footer

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1 >> [Off Mic].  
2 >> Zurich Lewis. No, it's  
3 currently a microwave station.

4 >> President Avalos: Do you  
5 believe if we go back out we  
6 will get a broader --  
7 >> It would be challenging just  
8 for one location. That's what I  
9 am most cautious with. That how  
10 much interest we would get just  
11 for one location knowing that  
12 there's already six other  
13 potential vendors or locations  
14 already filled that they would  
15 have to on a day-to-day basis  
16 compete with, and so that's the  
17 risk on it. We could get one.  
18 We could get none you know but  
19 it's hard to say at this point,  
20 but really the likelihood we  
21 would probably get a very  
22 minimal amount of bids if we  
23 didn't get --  
24 >> Zurich Lewis: And Campus  
25 Food Services would be able to

Sample footer

1 bid again?

2 >> Yes they would.

3 >> Marisa Perez: Quick  
4 question. When does Subway end?  
5 How many years do they have the  
6 contract?  
7 >> All went out to bid and on  
8 the same contract for five  
9 years.  
10 >> Subway too.  
11 >> Subway too. Subway rebid  
12 for the location as well.  
13 >> [Off Mic].  
14 >> If you remember we  
15 initially extended all the  
16 contracts except Subway to get  
17 them all in line together, so  
18 now all of the seven locations  
19 are on the same sequence and so  
20 they would all have five year  
21 contracts starting in May --  
22 actually the last -- in May  
23 meeting -- or April it was  
24 approved and then their contract  
25 will begin right after the end

Sample footer

1 of this semester and so they  
2 would begin the renovations to  
3 each of those locations.  
4 >> Marisa Perez: So Campus Food  
5 Services is zero or five years?  
6 There's no other option?  
7 >> That's correct.  
8 >> President Avalos: Well,  
9 we're heard all comments and  
10 what is the wish of the board.  
11 >> Zurich Lewis: I motion to  
12 table this item indefinitely so  
13 that we may go back and rebid  
14 for this process. Maybe I am  
15 thinking of the British tabling.  
16 >> Dr. Fierro: You will have  
17 to motion to reject the item and  
18 then we have to bring a  
19 different item next time we meet  
20 to go out again for bid, so you  
21 have to reject the item. We  
22 keep it status quo and then  
23 we'll bring you a suggestion to  
24 go back out to bid.  
25 >> [Off Mic].

Sample footer



1 >> Zurich Lewis: Maybe I  
2 watched parliament too much and  
3 withdraw my motion and introduce  
4 a new motion to reject this item  
5 as stated so that we may go out  
6 for bid on this location.

7 >> Dr. Fierro: So the motion  
8 on the floor is reject the item  
9 as presented so we'll need a  
10 second to move this motion.

11 >> President Avalos: Is there  
12 a second at this time? No  
13 second.

14 >> Dr. Fierro: The motion  
15 fail.

16 >> President Avalos: Okay.  
17 Would someone else like to  
18 introduce a different motion?  
19 Colleagues? No one wants to  
20 vote?

21 >> I want to vote.

22 [Laughter]

23 >> President Avalos: Is there  
24 any alternative motion anyone?

25 >> Shin Liu: I understand we

1 want to award to the local  
2 business but there's -- for  
3 practical reasons there's only  
4 one station and only juice.  
5 Again I understand it's against  
6 the principle but to be  
7 practical I think for business  
8 side I think we should allow  
9 this company to sell the juice.  
10 >> President Avalos: So the  
11 motion is to approve Item 13 as  
12 presented. Yes?  
13 >> Yes.  
14 >> President Avalos: Can I  
15 get a second on that?  
16 >> Second.  
17 >> President Avalos: I'm  
18 sorry who seconded?  
19 >> Phil.  
20 >> President Avalos: Do I  
21 have a Board Member to second --  
22 technically he's not allowed to  
23 vote.  
24 >> Second.

25 >> President Avalos: All in

Sample footer

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1 favor signify by saying aye.

2 >> Aye.

3 >> All opposed?

4 >> No.

5 >> President Avalos: All

6 right. Ayes have it. Thank you

7 very much. Okay. Next we do

8 have correction on Item 31. Is

9 that correct?

10 >> Dr. Fierro: Yeah, I am

11 trying to get the new document

12 so --

13 >> President Avalos. So should

14 we cam back to Item 31?

15 >> Yes.

16 >> President Avalos: Item 31

17 is employment first year

18 contract Probationary employees

19 and we had submission of three

20 individuals for three of the

21 five listed positions so if

22 we're not able to those other --

23 we will bring it back -- I'm

24 sorry.

25 >> Dr. Fierro: Just printing

Sample footer

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1 the document.

2 >> President Avalos: So we

3 have five?

4 >> Yes.

5 >> President Avalos: So we

6 have a revision and I will bring

7 that back as soon as it's

8 presented to us and the changes

9 we will make to address the

10 individuals that have been

11 appointed to be hired for the

12 various positions as instructors

13 of the different departments on

14 a 10 month contract, so moving

15 on to the other items. We've

16 already approved our Consent

17 Calendar. We will move on to

18 information items. Item Number

19 40 which is the College

20 Coordinating Committee minutes.

21 If I can get a motion to just

22 receive and file.  
23 >> [Off Mic].  
24 >> President Avalos: Thanks  
25 and can I get a second?

Sample footer

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1 >> Shin Liu: Second.  
2 >> President Avalos: Thank  
3 you. All those in favor say  
4 aye?  
5 >> Aye.  
6 >> All those opposed? The  
7 ayes have it. Item 41 and this  
8 Resolution is to approve  
9 Resolution No. 19-0501A A  
10 Resolution of the Board of  
11 Trustees of the count  
12 authorizing the issuance of  
13 Cerritos Community College  
14 District LA County election of  
15 2012 General Obligation Bond  
16 series 2019C and actions related  
17 thereto. There is no fiscal  
18 impact to the General Fund  
19 resulting from the issuance of  
20 bonds and Dr. Fierro if you

21 could give us an update on that  
22 as well what the current bond  
23 ratings are?  
24 >> Dr. Fierro: Absolutely.  
25 So we met with S&P and with

Sample footer

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1 Moody's last Tuesday, and spent  
2 whole day with both of the firms  
3 in San Francisco, provided an  
4 overview of the college, updates  
5 of our assessment evaluation in  
6 the community and essentially  
7 put the college in the best  
8 light to ensure that we get the  
9 best bond rating as possible, so  
10 our local taxpayers have to pay  
11 the lowest amount of taxes on  
12 this bonds so we're hoping to be  
13 able to sell \$100 million worth  
14 of bonds to continue the  
15 construction of the fine and  
16 performing arts building and the  
17 Health and Wellness Complex. We  
18 have prepared a small overview

19 of what we presented to both  
20 Moody's and S&P and Felipe will  
21 deliver that presentation for us  
22 now. We were hoping to get  
23 ratings from both companies  
24 today and we did. It was a  
25 short turn around for them and I

Sample footer

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1 assuming when the fees are so  
2 high they deliver on time.  
3 >> President Avalos: Anything  
4 else to add?  
5 >> [Off Mic].  
6 >> President Avalos: Okay.  
7 >> [Off Mic].  
8 >> Welcome. One of our  
9 members of our finance team  
10 isn't here. She is stuck at  
11 LAX. Apparently the May day  
12 rally surrounded LAX and no cars  
13 coming or going from LAX at this  
14 time so she's been stuck there  
15 the last two and a half hours so  
16 I do apologize but we have some  
17 information on here and here

18 we're providing financing update  
19 currently where we're at, why  
20 we're doing what we're doing and  
21 then I will answer any questions  
22 that you have, so this issuance  
23 is coming out of our Measure G.  
24 As you recall Measure CC has  
25 been fully expended. We're on

Sample footer

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1 our Measure G now. In the past  
2 in 2014 we issued \$100 million  
3 of this measure and then also  
4 early in 2018 we issued an  
5 additional 75 million so of the  
6 350 million authorized under  
7 this measure we've issued half  
8 so we have about 175 million  
9 remaining unused bond dollars  
10 under this measure and the chart  
11 here just outlines the current  
12 outstanding debt on this  
13 issuance as of April 1, and so  
14 this combines both mysterious  
15 together and so like I said we



16 issued the full 210 under  
17 Measure CC and we currently have  
18 issued 50% of the Measure G  
19 which is 175 million. So  
20 obviously we issue bonds based  
21 on cash flow and so we are  
22 running extremely low right now  
23 on cash flow. That's pretty  
24 intentional. We want to make  
25 sure because we are issuing tax

Sample footer

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1 exempt bonds we do have to  
2 follow a lot of tax compliance  
3 with the IRS and the SSC  
4 regarding spend down policies,  
5 how fast we have to spend down  
6 the -- I mean the feds do not  
7 allow us to issue tax exempt  
8 bonds and house them and earn  
9 interest off of them. That's  
10 not allowed so we're required to  
11 spend down the money very  
12 quickly so we issue on cash flow  
13 needs and so part of this  
14 process is we identify future

15 cash flows of what we're going  
16 to use for this particular  
17 issuance so we're requesting  
18 \$100 million and you can see  
19 based on the project list that  
20 we identified here we're this  
21 list is here to spend 103 so it  
22 shows that the 100 million we  
23 will be able to obligate all of  
24 the amount of dollars. As you  
25 know we have two large projects

Sample footer

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1 currently under way. One is on  
2 the phase two side of it which  
3 is the Health and Wellness  
4 Complex. We're building the  
5 last two buildings of this  
6 project. Hopefully we will be  
7 completed by the end of December  
8 of 2020, and then we just  
9 recently had the groundbreaking  
10 of the Performing Arts Center  
11 which is slated to end towards  
12 December 2021 if I recall

13 correctly, but we also just  
14 completed the RFP process for a  
15 new architect for new student  
16 service Administration building.  
17 We plan to bring that to the  
18 board for approval.  
19 At the June meeting so that  
20 project will be kick off and in  
21 the placement of the current  
22 Burnight building is and we have  
23 some smaller projects that we  
24 list here and utilize some of  
25 the funds for so he is shows the

Sample footer

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1 outline and part of the  
2 requirements and what we will  
3 spend the dollars on and here  
4 we're identifying what the  
5 projects are. Next and this is  
6 kind of some of the information  
7 we're showing here is what we  
8 have presented last Tuesday  
9 during a meeting with SMP and  
10 Moody's and here we show kind of  
11 a historical of what we call our

12 assessed values district wide.  
13 This is a component of how we  
14 issue bonds, and we use some of  
15 the assumptions based on how we  
16 set the funding structure. The  
17 thing they want to show you  
18 highlight here is the continuous  
19 growth in AV growth within our  
20 district and you know if you  
21 look at since 1999-2000 we had  
22 nearly 5% AV growth which is  
23 pretty good. Obviously in this  
24 mix timeframe we suffered the  
25 economic downturn and as you can

Sample footer

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1 see we suffered a a little bit  
2 but not as much of the  
3 surrounding districts so we  
4 weathered the housing crisis  
5 pretty well during that time and  
6 we have bounced back very  
7 strong. So here's a little bit  
8 of the funding structure for  
9 this current issuance, so we're

10 assuming a 4% AV growth over  
11 this timeframe of issuing the  
12 bonds which is in line with the  
13 previous slide. Based on this  
14 measure we're not -- we can not  
15 exceed \$25 for 100,000 assessed  
16 value which means as the  
17 property tax gets capped at 25.  
18 We don't exceed that and we're  
19 illustrating the structure of  
20 this deal to show that at no  
21 point do we get to that -- go  
22 over that 25. In a couple of  
23 the years we get right on to it  
24 but as you can see it tapers out  
25 in the out years and this is the

Sample footer

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1 cheapest bond we can issue.  
2 They're not capital [INAUDIBLE]  
3 bonds which is great and so we  
4 don't have to do any of that  
5 type of financing that could  
6 impact the taxpayer, and so very  
7 conservative method of issuing  
8 it utilizing the best rates as

9 possible to be able to not over  
10 burden the taxpayer as best as  
11 we can. Again this issuance is  
12 for \$100 million. The blue here  
13 outlines the current outstanding  
14 debt under this measure and  
15 stacked on top is the current  
16 financing that you see in the  
17 orange and it's spread. This is  
18 a 25 year -- each of these bond  
19 measures is over 25 year time  
20 period. Okay. So here's the  
21 kind of the finance --  
22 >> Marisa Perez. We're going  
23 to be know done paying  
24 everything in 2046?  
25 >> That would be correct.

Sample footer

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1 >> Marisa Perez. Is that it?  
2 Is this the last series?  
3 >> No. After this we have  
4 \$75 million left.  
5 >> Marisa Perez: So what is  
6 the the estimated completion?

7 >> 25 years whenever we  
8 issued.  
9 >> [Off Mic] --  
10 >> Probably two years or three  
11 years we probably would be out  
12 here issuing the remainder of  
13 the 75 million.  
14 >> Marisa Perez: So 2050 more  
15 or less.  
16 >> More or less. Here's a  
17 financing timeline flow chart of  
18 where we're at in the picture.  
19 We have completed the two little  
20 in the middle where you have --  
21 where it branches out so we have  
22 completed the rating agency  
23 meetings like Dr. Fierro said.  
24 We were out with our team  
25 meeting with those two agencies.

Sample footer

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1 The official posting has not  
2 been published yet but I have  
3 gotten preliminary draft it is  
4 today actually during this board  
5 meeting and so I actually go

6 jump to this slide which is a  
7 little bit better to illustrate  
8 that so our credit rating is  
9 unchanged so Moody's rating can  
10 stay at Double A two which is  
11 still a very high grade. The  
12 difference between our last  
13 rating and this one is Moody's  
14 gave us a positive outlook  
15 upgraded from stable, and so  
16 which is very good, so we're in  
17 line hopefully if finances  
18 continue, rates continue, AV  
19 growth continues as is we could  
20 potentially get an upgrade at  
21 the next issuance. Standard &  
22 Poor's we currently had a Double  
23 A rating which remains that  
24 Double A rating currently so  
25 we're a little disappointed that

Sample footer

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1 we didn't get a physical bump  
2 up, but we put a lot of effort  
3 in trying to.



4 >> Dr. Fierro: Would you tell  
5 us the relevance of having good  
6 or high grade credit ratings and  
7 the impact that has on our  
8 neighbors?

9 >> So obviously we would love  
10 to be in a Triple A rated.

11 Obviously when you're a very  
12 high grade individual. Maybe I  
13 can even have one of the  
14 financing teams explain maybe  
15 the interest rates that we  
16 potentially could get better  
17 having a Triple A or even a  
18 Double A or Double A one but  
19 overall we get better interest  
20 rate when is we're selling at  
21 the market. I don't know if my  
22 colleague that is part of our  
23 financing team might be be able  
24 to give better insight on  
25 districts that have within these

Sample footer

1 three levels of Double A two,  
2 Double A one and Triple A rating

3 what benefits are in there?  
4 >> Sure. Thank you. My name  
5 is karma [INAUDIBLE] with Morgan  
6 Stanley part of the financing  
7 team. You guys have a strong  
8 rating from Moody's and S&P.  
9 Above you there is Double A one  
10 and Triple A which is the  
11 highest rating. For example  
12 with Moody's there are only six  
13 districts along the districts  
14 with Triple A and most are basic  
15 aid districts but in terms of  
16 differences in terms of  
17 borrowing costs typically when  
18 you are in the high grade  
19 category your borrowing cost is  
20 lowest. Dropping from Double A  
21 two to A1 rating so two notches  
22 below would typically be 15  
23 basis points in terms of  
24 interest costs.  
25 >> Dr. Fierro: So if we have

Sample footer

1 good credit it's better for our  
2 taxpayer base and we're doing  
3 right by our neighbors by having  
4 good credit?  
5 >> Exactly.  
6 >> Dr. Fierro: Thank you.  
7 >> Marisa Perez: So is there  
8 anything we can do to get to the  
9 highest level?  
10 >> To the slide on the left it  
11 shows what the rating agencies  
12 look at, what different areas.  
13 Unfortunately some of the areas  
14 that we get dinged on we have  
15 very limited control on that.  
16 most of that is associated with  
17 average income at the household  
18 and so they look at income  
19 levels within our district, and  
20 so we don't necessarily have a  
21 lot of influence on changing  
22 those year to year on that and  
23 those are probably our least --  
24 our biggest negative we receive  
25 on there. Other than that on

Sample footer

1 the finances there's not much  
2 more we can do. They consider  
3 us high grade on the finances.  
4 Our debt factor is still high  
5 grade. Management with the  
6 implementation of policies,  
7 strong interim controls we have  
8 high marks there. We can't  
9 necessarily improve in these  
10 three categories. It's really  
11 category one is where we get  
12 kind of pinned down on that  
13 which is the tax base size, and  
14 you know it looks at those  
15 socioeconomic profiles where we  
16 get dinged. Okay so flipping  
17 back to the timeline so after  
18 today's and once the board  
19 approves this Resolution the  
20 next thing that is on the list  
21 is we actually have to present  
22 this and get it on the county of  
23 the board of supervisor's agenda  
24 for approval -- the county  
25 office -- or the county board of

1 supervisor must approve this for  
2 us to continue on that. Then we  
3 will have the due diligence call  
4 with the financing team. We  
5 will post a preliminary official  
6 statement which is what we call  
7 the PO S. We will have a  
8 premarketing, prepricing and  
9 signing of the agreement and  
10 then we will post the final  
11 official statement which is the  
12 actual document that we use to  
13 sell and then we will close it  
14 and we should be funded  
15 somewhere around June-ish is  
16 where we're kind of heading so  
17 if I jumped over here it kind of  
18 shows a little activity, so we  
19 plan to have the final closing  
20 the end of June so we probably  
21 should record funds right in the  
22 mix of year end closing or right  
23 -- depending on the time the  
24 first week of July but likely

25 the last week of June and then

Sample footer

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1 that would be able to cash flow  
2 these existing process. We will  
3 run low -- with the new  
4 construction coming on and  
5 averaging \$5 million of  
6 construction costs a month which  
7 we should deplete the existing  
8 -- we \$15 million right now give  
9 or take and should get us  
10 depleted with all of that by  
11 June or July of this year and so  
12 we're timing this accordingly to  
13 ensure that we have the first  
14 series B fully spent and then we  
15 are able to move on spending  
16 series C immediately once we  
17 receive it. Okay so that's the  
18 plan. I will take any other  
19 questions the board might have.  
20 >> President Avalos: Any  
21 Board Member have any questions  
22 of Mr. Lopez? Seeing none just  
23 thank you for the presentation

24 and the updates. I appreciate

25 that.

Sample footer

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1 >> You're welcome.

2 >> Marisa Perez: I introduce

3 the motion for approval.

4 >> President Avalos: Thank

5 you. Second. Thank you. All

6 in favor signify by saying aye.

7 >> Aye.

8 >> All those opposed. The

9 motion carries. Thank you very

10 much again are if the

11 presentation and the update.

12 Moving on to our next item we do

13 have reports and comments from

14 district officials and we have

15 you know just over half of the

16 team here so we will start with

17 Mr. -- Cody.

18 >> No report.

19 >> President Avalos: Did you

20 get that Dr. Fierro?

21 [Laughter]

22 >> I could go for a report if  
23 you need more time.  
24 >> President Avalos: No, I  
25 will move this way and something

Sample footer

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1 tells me he has a lot.  
2 >> Marisa Perez: No report.  
3 I will stay on the track. No  
4 report.  
5 >> Shin Liu: Can I say we had  
6 a great Asian festival. That's  
7 all. Short.  
8 >> President Avalos: Thank  
9 you for President putting that  
10 together and a lot of work so  
11 thank you.  
12 >> Zurich Lewis: I just want  
13 to go on record for having this  
14 meeting closed in memory of pat  
15 Ruiz and a former member of the  
16 La Mirada School Board in 1956.  
17 She recently had her mass on  
18 Friday of last week and was well  
19 attended by the community and  
20 her family so if we can have



21 that go on record as someone an  
22 intrigal part of the community  
23 in La Mirada.  
24 >> Thank you. Trustee  
25 Herrera.

Sample footer

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1 >> Phil Herrera: I do have a  
2 report. I am bad.  
3 >> President Avalos: That's  
4 okay. We like to hear from  
5 students.  
6 >> April 11 I had the pleasure  
7 of going to a Cesar Chavez event  
8 and the second time and I was  
9 invited by activist Margie  
10 Rodriguez and marched with Cesar  
11 Chavez in the farm workers  
12 movement. April 16 I was  
13 invited to career day at  
14 frontier high school and  
15 represent the Culinary Arts  
16 department of course and all of  
17 the CTE programs overall. I  
18 also got to have a huge turn

19 out. Thank you to everyone who  
20 came out to the successful Earth  
21 Day event on the 18th. We had a  
22 vegan food truck. We had give  
23 aways. We gave away all of the  
24 reusable straws and water  
25 bottles and go green T-Shirts

Sample footer

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1 and see them around campus. I'm  
2 sorry I didn't save them for you  
3 all and just lastly I just  
4 wanted to say when you're going  
5 into closed session please  
6 consider the hard work and  
7 dedication of our classified  
8 employees who I have actually  
9 personally had the honor of  
10 working with and learning from  
11 and also just keep in mind that  
12 the SSCCC have recently endorsed  
13 a Resolution that went up to  
14 Sacramento that would grant  
15 Student Trustee s in the future  
16 full voting rights and  
17 invitation to closed session so

18 just that's something I want you  
19 to keep in mind and -- oh and  
20 lastly we need as much help as  
21 we can get to renovate our  
22 native plant garden so on  
23 Wednesday --  
24 >> [Off Mic].  
25 >> Friday from 9:00 a.m. to

Sample footer

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1 11:00 a.m. we will be out there  
2 pulling weeds so if anyone wants  
3 to join us and where old Falcon  
4 way dead ends into the parking  
5 lot and the center island has a  
6 lot of weeds and the native  
7 weeds are trying to fight them  
8 off so please help us out.  
9 Thank you.  
10 >> President Avalos: Okay.  
11 With that Dr. Fierro.  
12 >> Dr. Fierro: Before I  
13 provide my abbreviated report --  
14 >> [Off Mic].  
15 >> Very. I would like to ask

16 the President if it's pol to go  
17 back to Item 31 reconsider the  
18 item. We had a mistake on the  
19 agenda update that omitted two  
20 names for faculty to be approved  
21 so if you don't mind go back on  
22 and reconsider the item and I  
23 will suggest to read all the  
24 names as they're approved for  
25 transparency and clarity for

Sample footer

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1 everyone.  
2 >> Not a problem. If I could  
3 get a motion to reopen Item 31.  
4 >> [Off Mic].  
5 >> President Avalos: Second?  
6 >> Second.  
7 >> President Avalos: Thank  
8 you. All those in favor say  
9 aye?  
10 >> Aye.  
11 >> President Avalos: Dr.  
12 Fierro would you please address  
13 that.  
14 >> Dr. Fierro: So Item 31 we

15 are hiring five faculty members  
16 and we have originally listed  
17 three and the faculty members  
18 are for automotive collision,  
19 business administration,  
20 economics philosophy and  
21 Sociology. The steps are in the  
22 updated correction item.  
23 >> President Avalos: Do we  
24 have that?  
25 >> Dr. Fierro: In the board

Sample footer

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1 book, and we have Cameron  
2 Ferrara for automotive. Winton  
3 Edward [INAUDIBLE] for  
4 economics. Robert [INAUDIBLE]  
5 for philosophy. Richard  
6 [INAUDIBLE] for Business  
7 Administration. And Joey hackle  
8 for Sociology.  
9 >> President Avalos: Okay.  
10 Great. Okay. If I can get a  
11 motion to approve the five new  
12 faculty members?

13 >> [Off Mic].  
14 >> President Avalos: Can I  
15 get a second please?  
16 >> Second.  
17 >> President Avalos: Great.  
18 All in favor signify by saying  
19 aye.  
20 >> Aye.  
21 >> All those opposed? Okay.  
22 Aye it is have it and  
23 congratulations to the new  
24 faculty members. You're coming  
25 to an amazing college with

Sample footer

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1 amazing students and we expect  
2 amazing things from all of you.  
3 [Laughter]  
4 >> Dr. Fierro: No pressure.  
5 Now I will go into my  
6 abbreviated report. Lisa thank  
7 you very much for being the MC  
8 or co-mC'ing whatever with it  
9 during the outstanding faculty  
10 awards ceremony. You did a nice  
11 job and did very well. Thank

12 you for running the show.  
13 Congratulations to everyone and  
14 the awardees and everyone in  
15 attendance. The festival of  
16 Asian cultures were very well  
17 attended. I think it's probably  
18 the largest I think in the last  
19 few years in attendance, so  
20 thank you to everyone that put  
21 that together. I know many  
22 people across campus worked on  
23 it. Our facilities people in  
24 particular. They set up the  
25 stage. They set up the sound

Sample footer

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1 along with our students and  
2 students and a lot of the tents  
3 that set up up front were set up  
4 by the classified and facilities  
5 people thank you to everyone  
6 that participated in the event  
7 and obviously everyone who help  
8 bring it down and maybe  
9 everything look like nothing

10 happened shortly thereafter. We  
11 had our K-12 breakfast partner  
12 in education yesterday morn. It  
13 was very good conversation. We  
14 were able to show case the  
15 progress made between the  
16 different school districts and  
17 the collaboration. Great  
18 interest in expanding the work  
19 that we're doing and there is  
20 already additional commitment  
21 from our partnering district and  
22 it is two districts that haven't  
23 been involved in the past are  
24 signing in so it's great  
25 momentum built there and thank

Sample footer

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1 you to everyone for putting the  
2 students in position for  
3 success. We have the college  
4 sign in event day, so it was a  
5 lot of being with the quad with  
6 the students takings. We had a  
7 goal of 100 students taking  
8 pictures of us and exceeded that



9 goal and took plenty of pictures  
10 with our students so it was a  
11 good event, and please remember  
12 we are on foster care awareness  
13 month so please do collaborate  
14 how you can to help our foster  
15 students. We have a number of  
16 events going on, student honors  
17 program last night, Umoja  
18 graduation last night, arts  
19 awards last night as well. We  
20 were tripled book yesterday, so  
21 it was a great evening and there  
22 are many more events coming up  
23 so I encourage everyone to stop  
24 by and celebrate with students,  
25 faculty, staff, Administrators.

Sample footer

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1 This is the time of the year  
2 where all the efforts and all  
3 the headaches and late nights we  
4 see that it's worth it and  
5 Friday night nursing pinning  
6 ceremony and Saturday Puente

7 celebration so that's it.  
8 >> President Avalos: Great.  
9 Thank you very much doctor C I  
10 have no other comments but to  
11 thank everyone for being here  
12 tonight and to our students as  
13 they prepare for finals. Next  
14 time I think they will be in  
15 finals and just so know that we  
16 support you and we extended our  
17 library hours to support our  
18 students on campus studying the  
19 night away and looking forward  
20 to the graduation on the 24th as  
21 well as the many celebrations  
22 that we have around campus to  
23 honor many of our students  
24 through trials and tribulations  
25 and challenges have made it to a

Sample footer

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1 successful moment in their life  
2 and want to celebrate with them  
3 as they accomplish those goals  
4 and dreams and opportunity for a  
5 greater future so with that I

6 have nothing further and other  
7 than my sister turned 48. Happy  
8 birthday and I think that's it  
9 anything else?  
10 >> We have one read out.  
11 >> President Avalos: Okay.  
12 We will go to close --  
13 >> Two read outs.  
14 >> President Avalos: We will  
15 go into close session on items  
16 42 through 45. Item 42 is  
17 significant exposure to  
18 litigation pursuant to  
19 Government Code 54956.9. We  
20 have claimant Jamal Ingram  
21 against Cerritos College.  
22 Number 43 is a Public Employee  
23 Discipline Release under  
24 Government Code 54957. We have  
25 Case No. 65781002 as well as

Sample footer

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1 Case No. 92671107. Item 44 is a  
2 public employee employment under  
3 Government Code 54957 and this

4 is as pertains to Instructional  
5 Dean of Health, Physical  
6 Education, Athletics, Dance  
7 Division. And Item 45 is  
8 conference with labor  
9 negotiators Sue Parsons to  
10 Government Code 54957.6 and we  
11 do have agency representation on  
12 behalf of the college is Adriana  
13 Flores-Church as well as Dr.  
14 Fierro and the organizations  
15 discussed are CSEA, CCFE,  
16 Unrepresented Employees, College  
17 Management Employees, Contract  
18 Management Employees, official  
19 employees. Child Development  
20 Center, Instructional Associates  
21 Short-term, Temporary, and  
22 Substitute Staff. Is there  
23 anything else you would like to  
24 add to this? All right.  
25 Thousand we will go into close

Sample footer

1 session and return with two read  
2 outs. Correct? Thank you.

3 (closed session) The Board of  
4 Trustees will return shortly  
5 from closed session. Please  
6 stand by.

7 >> President Avalos: Okay.  
8 All right. Thank you. We are  
9 back -- not back from closed  
10 session but read out two of the  
11 items that we went into close  
12 session for so we don't hold  
13 anyone up tonight. In closed  
14 session we had -- I'm sorry we  
15 had a claim. Liability claim  
16 which was significant expose  
17 tower litigation. That is  
18 pursuant to Government Code as  
19 cited. We did have a claimant,  
20 Mr. Jamal Ingram and agency  
21 claim against the college. The  
22 Board of Trustees denied the  
23 claim from Jamal Ingram. The  
24 second one is hiring of an  
25 Instructional Dean. It's

Sample footer

1 reported in closed session that  
2 the Board of Trustees approved  
3 the employment of Rory  
4 [INAUDIBLE] Instructional Dean  
5 of Health, Physical Education,  
6 Athletics, Dance Division at  
7 grade 42, step five as amount  
8 cited as the salary schedule  
9 effective July 1, 2009. We did  
10 have the Board Members who are  
11 present Avalos, Birkey, Lewis,  
12 Liu and Perez unanimously  
13 approve the contract for him so  
14 congratulations it your watch  
15 be. Looking forward to having  
16 you here at the college we did  
17 have members cam macho and  
18 Salazar absent from the report.  
19 Other than that nothing to  
20 report. We will rather than to  
21 closed session and other than  
22 that happy mother's day and we  
23 will see you at the next board  
24 meeting.  
25

Sample footer