GAVEL

President Lewis: All right.

Good evening and welcome to the meeting of the Cerritos Board of Trustees. Tonight will start with an invocation by our own Jerry Ramos. Jerry.

President Lewis: Amen.

All right. If we could all stand and the Pledge of Allegiance lead by Trustee Salazar.

Ready begin.

I pledge allegiance to the flag to the United States of America and to the Republic for which it stands, one nation under God, indivisible, with liberty and justice for all.

President Lewis: Roll call please.

Board President Zurich
25 Lewis.

Sample footer

2

1 >> Here.

2 >> Board Vice President Shin Liu.

4 >> Here.

5 >> Board Clerk Martha Camacho-Rodriguez.

7 >> Present.

8 >> Member James Cody Birkey.

9 >> Present.

10 >> Member Marisa Perez.

11 >> Present.

12 >> Member Sandra Salazar.

13 >> Present.

14 >> President Lewis: All right. Is there any member of the board wishing to reorganization the agenda in any which way? Seeing none we'll move on comments from the audience and I have a book full of people who are interested in speaking. However, in the interest of moving this
discussing forward in a timely manner and according to our previously laid out rules as you will see in the agenda. We will limit the discussion and the public comments to a total of 20 minutes so in the interest of having this item move forward, we're going to limit the discussion to only 20 minutes, so we will start out with certain speakers based on the order that it was turned in, and if anybody wants to speak up in favor or if any speaker they do call up wants to cede their time to anyone else given the 20 minute time limit they may do so. Joe to start out we will call up Ms. Stephanie Rosenblatt. >> [INAUDIBLE] [Off Mic].

>> [INAUDIBLE] [Off Mic].

>> Is the microphone on?
Hello. My name is Stephanie Rosenblatt and the Cerritos College Federation President and tonight I am speaking of myself and not a President and I am a frequent Zebra Coffee drinker like many people here don't know I know most of the comments are related to that agenda item and I want to say that yes technically the shared governance process was followed however it seems like we've got a flaw in our process or with the process that was used for this RFP because obviously we have a lot of people here that are really upset by the possible decision and it looks like one maybe this public comment should been done within the committee that is making the recommendation to you or there is an issue with the
survey but I know we have the
power to change things. We're
not algorithms. We're human
beings and because of that we
can look at our values as an
institution and I seen the board
to support local small accidents
and we can look at our needs as
an institution as well and
because we're humans we can
marry those two things to make a
fair situation that benefits
everybody so I really hope that
you listen to a lot of people
and give their opinion and you
take that to heart when you make
your decision tonight.

[Applause]

Anthony Desorio.

Good evening. I am one of
the owners of Frantone's Pizza
Villa and I am here to represent
the students as well as
Frantones on this Item Number

33. I would like to give you a quick a little history. We have been involved in this catch us for over 23 years and part of the original group that changed the direction of the food

Sample footer

services and we have a very unique food service system on this campus. We do some work with Rio Honda College and other schools and none of them have this and they believe you have a great system and because the individuality of the individual MOOKs everyone is taken by a different one and that's what was originally set up to do.

They wanted to make sure they had a local community businesses to make a partnership with the college to offer foods to the students from the districts and the cities that these businesses
did businesses in, and it's
worked famously, famously. This
went on for years. We were were
in the original meetings and
they built the food court and
part of the vision was to have
quarterly meetings so they could
address any concerns that the

Sample footer

students and faculty had. They
were to be -- they were always
-- all vendors had to be there.
The staff was there. Student
representative there is were.
Even the Police Department was
there. If there was any
concerns we need this, we need
that. As a matter of fact
that's how we have the two
locations we operate and those
buildings were brought up by
students that we would like food
not centralized in the middle of
campus and get to food quicker.
At the time the school didn't have the funds and we built the buildings at our own cost and expense. We went through state architects and did everything and had them built and paid for and we did that because this is what the students wanted. We were here to listen. It was part of the agreement we made when we got on campus we would work with the school with a partnership to make the campus better and of course which is good for our business because we have businesses. We have businesses in Downey, Cerritos. We have lived in Downey. My partner, my brother John has two that teach in the district and on the board and we have a lot of involvement in the cities and have always have and we felt it helped a lot and helped in the
original. I think the problem now is the lack of communication and six, seven years ago when there was interim leadership in the departments those meetings stop and and they never resumed and we think that caused the originally upheaval in the RFP in 2013 where locations were changed. During that period and since then we have many times said to the staff people we need to start those meetings again because we are not giving the students a voice. They cannot tell us what they don't like because we heard at the time during the 2013RFP that they don't like the food. They don't like -- well, we're not hearing it because we're not meeting with them. They're not telling us so without the communication
we went into the upheaval and
now again you're going to cycle
this way every time at the end
of the contract. You don't give
the students a voice and that's
what we would like to see happen
the most. The other thing we
would like to comment about we
don't know why the direction is
changing. From what we're
seeing here you're directing
this to one vendor to run the
whole school. They're going to

be -- in our opinion it's going
to be giving a much more generic
product. Our restaurants
specialize and we do Italian and
Asian and burgers and so forth.
This is much of more of a
generic cafeteria style company.
They do one other college. They
don't operate a business in the
outside world so to speak and we
have a proven track record and
most. Do we share with Zebra Coffee and an amazing vendor and we think an amazing vendor and do a good job. You also want to look closely at some of the information that was picked up by the survey because this survey was more of a polling than a survey and a polling gets more negative results and poll them and why they thought but don't know why and which one pushed it up or down so you're looking at skewed information as far as we're concerned so we hope you ask questions of this and why was it done this way? And one other question is why did we lose one of the years in our contract? We were given a three year contract with two options of the one of the options was taken away. We
weren't given a reason. None of us feel that we did anything wrong and again no communication as to why so we hope that you look at this and consider asking hard questions why they're trying to change the direction of what has been a very good system. Thank you.

>> Thank you.

>> I'm a student and Priscilla Duarte and work at the coffee shop and seen quite a few of you. I have worked here since last fall and I of here for a fall and Sean has been my employer and I hope you don't continue with this and this is helping the student grow. I worked a lot about different people and things like that here. Another thing is that since I am a full time student I have to work as well and Sean
works with me and give me whatever schedule I need and work morning or usually the afternoon shift usually but since I'm a science major my classes are everywhere. I don't have a stable schedule and told me "you make your own schedule and you let me know what you need" and I brought it up and he said yes and it works for me. I enjoy working here a lot and I meet the greatest people here and I think we should continue this and we don't just serve cups of coffee for people but cups of love here and I think we should stay and thank you very much.

Sample footer

1 should stay and thank you very much.
2 [Applause]
3 >> Dean Mayas.
4 >> Board Members and representatives, interested
faculty staff and students

gathered here thank you for this

opportunity. I am a Professor

of Computer Science. One thing

all computer scientists share in

common and for some reason we

have read Doug Adams known for

"The Hitchhikers Guide to the

Galaxy" and a consciousness type

thing and in the beginning of

the story artor is a regular

human on regular earth and

rushed a way from the best

friend who feels compels to

reveal he's actually an alien

from another planet and in

another race is going to destroy

the planet earth to make way for

the causeway and in the last

minutes of their life when the

humans complain the volcans and

bureaucratic and they say why

are you complaining now? The

destruction of your planet has
been posted for the last 50 years and it's only four light years away so if you can't take an interest in the local affairs that's not our problem and the earth is destroyed and the next ones deal with the adventure until the author Douglas Adams dies so here we are. I was told we had a proper shared governance process for the RFP and maybe it's my own ignorance I couldn't find any minutes anywhere because I was interested in this. Most of us found out Wednesday what happened. I talked to my representatives on the Faculty Senate and we heard there was a request for studies on the food services but we have no idea this could result in our favorite vendor unceremoniously
booted off campus so basically

we have 50 faculty petitions

that were collected over the

last couple of days. I gave the

board 751 petitions gathered

Wednesday and Thursday. I now

have 1137 so we might have --

[Applause]

>> We might have had a

representative process but we

feel that something went wrong

as it's been mentioned before

and it really can't be that so

many of the people who love

these vendors and specifically

Zebra Coffee were served well by

the decision and we think of you

as fellow community members that

can rectify this and simply

voting no on Item 33. I do want

to mention because we have one

student representative talk

Sample footer

16

about her experiences. Some of

you might remember Salem Lee and
a international student who came here with remedial proficiency in English and as an international student Sean got her a working permit so she could work while attending courses here and went back to Korea competent enough she became a translator assistant to the coach of a national volleyball team and her TV exposure made her a Social Media of some sort. You might remember Rosy Oteros and others that worked at Zebra Coffee and got the hours and was on the Dean's list and USC and graduated to be a pharmacist how do we know? Because they kept in contact with Sean. They liked him that much just like we did and I hope Priscilla gets the opportunity to work for a
nice boss while pursuing her nursing degree and I hope you consider this as a community and vote no on agenda Item 33. Thank you [Applause]

And we may vote on a future agenda whether the answer to life is 42.

[INAUDIBLE] [Off Mic].

President Lewis: Next we will have Tiffany Nguyen? Is Tiffany here? [INAUDIBLE] [Off Mic].

President Lewis: All right.

Just make sure you mention the name to get it on the record.

Good evening members of the board, faculty and students. My name is Ed Sorenio and the manager of the multipurpose building. In service to the students we open at 7:00 a.m.
and close at 7:00 p.m. which meets the needs of all students. Our company fresh and natural has highly profited this campus. In the last three years we have grown financially close to $1 million. Our sales figure has compounded annual growth rate of 22.8%. In addition our company is student and faculty driven. The success obtained in the result of this is listening to the needs of the students and the faculty. We offer our diversity of products to our diverse student body. In closing the competition has allowed us to maintain a high standard of food services. I invite the board reevaluate our company's proposal and benefit the students faculty and college. Thank you for listening to our concerns and have a good evening. Thank you.
[Applause]

President Lewis: Bruce Tran.

Good evening Board Members.

I myself remember sitting in a Chair like yours. I'm a former Planning Commissioner of Garden Grove. To have a turn out like this I would be glad to see a turn out in every board and commission meeting such as yours. I know you have a decision to make on the agenda Item 33 and I implore seen so many people here that would probably cause a question and doubt and I have learned in the United States for the past 42 years when in doubt you simply need to get out. That's a crude way of understanding the English language but more or less we're hoping that each of you look at what we have and all the people
standing here the concern

citizen and we believe that

somewhere down the line there's

a minor derailment of some sort

and we need to make a simple

correction by reevaluating our

position today. Thank you very

much.

[Applause]

>> President Lewis: Robert

Campbell.

>> Good evening to the board.

I appreciate you being here and

hearing all of our voices,

hearing all of our concerns on

Item 33 tonight as a student who

has considered many colleges I

chose Cerritos College for

specific reasons, first the low

cost and second the teachers and

the faculty and classes and I

finally close Cerritos College

because I believe the student

life here is unparalleled. As a
24  member of Student Government and
25  student for two years now I

   Sample footer

1  spoke with people at different
2  colleges and believe that
3  Cerritos College in particular
4  has an absolutely strong
5  program, an absolutely strong
6  enrollment because of the
7  programs and service that we
8  provide to our students.  I
9  encourage you to reevaluate the
10  numbers and your position on
11  Item Number 33.
12  [Applause]
13  >> President Lewis:  Graciela
14  -- Senator Graciela Espayo.
15  >> Good evening Board Members,
16  students faculty.  Hello.  I am
17  Grace and going on my third year
18  at Cerritos College and my major
19  is psyche and social behavior.
20  The vision of the ASSC
21  leadership is committed to
provide services that improve
student success and offer clear
pathways to achieve personal,
educational and career goals.

doing so the college develops
students' knowledge and skills
and values that prepare us to be
productive participants in the
global community. My
involvement here at Cerritos
College is not only to adjust
and develop into a college
student but ethical and sincere
citizen ready to give back to my
community. To develop the
skills and knowledgeable
research I have a commitment to
serve and care for the public
and partake on various
activities here on campus. I am
newly elected as majority leader
for the students here at
Cerritos College. As a student
that taken advantage
opportunities the funds provided
for me but I would like to see
my future and future
constituents take great benefits
of such events that the school

Sample footer


has provided. Undergraduate
conferences such as Psychology
day occur often at four year
universities. Cerritos College
is one of the two year colleges
that an event can be on campus
serving exclusively our students
raising awareness of
Psychology and show cases
research in a one day
interactive conference and
workshops and presentations and
network being opportunities with
numerous representatives from
Graduate Schools. The primary
goal of this conference is to
spread awareness of Psychology
as a scientific discipline.
It's an excellent for students to present their originally studies conducted in Psychology courses. So I am here tonight asking Mr. James Cody Birkey who is my Trustee as well as the other Board Members to evoke the responsibility entrusted to them by the constituents and demonstrate their role as leaders on this campus and therefore amend agenda Item 33 to grant the ASSC 10% of the vendor's contribution and historically contributed to ASCC and allow Falcons to develop into leaders just as I have thanks to the support of the ASCC. Thank you

[Applause]

>> President Lewis: So the 20 minutes has been taken up.

However we will return to these public comments when Item 33
18 does come about so that each of
19 you that did turn in a card will
20 have the chance to speak, so
21 with that --
22 >> Excuse me Mr. Chair is there
23 a way to extend the comment
24 period now and let them speak?
25 >> President Lewis: If you

1 like. Is there any objection to
2 that?
3 >> No, I agree.
4 >> President Lewis: All
5 right. Seeing none Dr. Ted
6 Stoles.
7 >> Good evening President
8 Fierro, President Lewis, Board
9 Members. I have a petition from
10 Cerritos College Faculty they
11 would like to read into the
12 record. I don't know they have
13 enough for everybody but at
14 least -- [Off Mic] okay. I
15 teach philosophy. I'm not a
business guy but I listen to people like Salamon and when we found out last week. That some specific Zebra Coffee was on the way out we were concerned and began a petition on Thursday and Friday last week and no disrespect to Frantones and the Elbow Room but we had a petition set into motion to deal with

them so let me read this into the record "we the under signed faculty members have recently learned that on December 11, 2017 Sean pike the owner of Zebra Coffee located in the social science building was officially notified that the company's business proposal was not selected for further consideration and lose the contract with the school subject to final approval by the Board of Trustees. This is
devastating news to us. Zebra

Coffee well served the Cerritos College for 20 years. During that time Sean has actively supported the Cerritos College foundation and provided stable and well compensated employment to students. He offers extended hours in the week. He offers healthy snacks and food options. His coffee and tea is outstanding and has been a true friend to faculty, staff and Administrators and students. We have engaged in conversations everyday we're on campus and we have developed a warm friendship over the many years. He is part of our extended campus family. Sean has lived and raised his family in Norwalk and every conceivable way a part of our community. Our main concern is
with the decision making process. For example in the December 7, 2017 agenda of the student life committee and I have attached that agenda Item five specifies that "the committee and public will have the opportunity to provide feedback on food court vending and book store services." now this came out on a Thursday. Yet the following Monday Zebra Coffee was informed that the bid was rejected. How can a single weekend provide enough public comment for these issues on campus? Indeed was of the campus notified that we only had a couple of days before finals to weigh in? As a result we urge the Board of Trustees to review and revise the terms and conditions of the proposed five year contract with campus food
services Inc. Please do the right thing and demonstrate to us in the Cerritos College community we are in fact a fair, just and genuine community college. Thank you for your attention.

[Applause]

>> President Lewis: Terrance Mullins.

>> I'm a professor here at Cerritos College and touch public theory and a Senator in the Faculty Senate and I used to be the President of the Faculty Union so you probably remember me sitting that semester but I am here to talk about Item 33 because I have two main issues. One issue is for four years I sat here in the audience. I was that nerd that would come to every board meeting when I was...
going through my tenure track process from 2011 all the way until 2015, and when we received a new board in 2012 I heard for years that we need to have local contractors on this campus building our buildings, not these mega corporations so I am confused how this happens that we're going to kick out local businesses that are located in Downey and Cerritos and Norwalk for a corporation to do everything for us. I'm not sure how that works out? How does that serve the community? It doesn't. We have people that have been on campus for decades that went through dozens of students that remember working with the great vendors allowed them to stay here as Cerritos College students. When we heard as faculty we heard it was the
We had no idea it was all the vendors. I read the agenda. It keeps mentioning Subway -- the only reason they're staying and the contract doesn't end until 2019 and then they're out too and when we all out it's all of them. How can you have a process which is my second issue -- how can you have a process that is so broken obviously that you have a Shared Governance Committee, member of the Senate yet as a Senator I have no place it's taken place until I get an Email. The student government has two representatives yet I have students in the Student Senate that just found this out. I have people who are classified staff just finding this out. Deans are finding it out and
they have a ACCME representative. Something horribly went wrong. I get the excuse the process was followed but something went wrong with the process as we can see and attest. My recommendation is not only to rethink Item 33 but as a campus if we're going to be successful, if we're going to improve communication which has been a problem on this campus historically we need to start look at our process and see where the break down of communication is taking place. How can you follow a process which makes sense and still have a complete disconnect between the decision and the community that is impacted? Thank you. [Applause]  

President Lewis: Solomon Neuvala. Board President Lewis,
President Fierro and respected members of the board I am happy to be back here but I'm not asking for faculty raises. I am here for myself, selfishly.

>> [INAUDIBLE].

>> I am here to speak about like the rest of us on Item 33, and specifically in support of Zebra Coffee and son. As you can see from the turn out it was a great shock to learn that Zebra Coffee will no longer be serving us after 20 years of dedicated service and later on we found out that this decision came maybe because of a survey, results of a survey sent out and I had a chance to look at the survey, and I urge you to look

Sample footer

at it too and I want to mention three things that stood out from the survey. One thing they
asked what is the main factor influencing lunch decisions? Time and location and cost were the main factors, and Zebra Coffee provides that. Second, what was the most popular food types? The three popular types are smoothies, Mexican food, coffee. Zebra Coffees provides two of those. And another interesting fact from the survey almost 80% of the respondents neutral or satisfied or very satisfied with the food options on campus, and yet despite all of this zebra was not chosen and what is most surprising that we have chosen to go with one vendor for seven out of eight locations. We were never asked this question would you like one vendor on the survey? Actually we wanted more options, healthy options. Never to go with one
vendor, so we are ending up with
a virtual monopoly and obviously
I teach economics and we know
where it will end up if have a
monopoly and recoup the cost
through higher prices. We know
that and besides all of that I
want to say there is a model and
an ethical issue here. Zebra
and Frantones too we have a long
standing relationship here. I
Sean. Sean is somewhere here I
am sure, right here. You know
he's been here for 20 years. I
have been year 19 years you know
and all of us have a human
relationship with him. We talk
about our families. He share
about his children. I share
about my children. We have a
human relationship. We have
built a relationship of trust
and Jerry talked about love
Sample footer
today and we're community college. We build relationships and it means a lot and yet we're going away with this and going with one vendor. I hope you will vote 33 down and then let's start all over again and starting this process in the right manner so thank you.

[Applause]

President Lewis: Jerry Ramos.

>> Good evening respected Board Members, everyone here.

Thank you for the time a lotted.

I am a graduate of our fine campus, faculty member -- I love this place. Adviser to two groups. It's an amazing place so there I was last Thursday at a meeting 11:00 a.m. and low and behold shocked by the news that zebra cafe would be outed by way of contract and then the surprise afterwards of other
organizations, other businesses on campus. I was quite concerned. I'm professor of Business Administration and marketing among other things. Let me put on the marketing hat for now. Now I am concerned with the survey. There's a flaw. If I am not mistaken there was a survey sent by Dean Miller and you were just the messenger, but several of the questions -- I believe there were two did not afford me to bubble in. There was a problem so I sent it back. There is a problem with these too. Okay. It will be rectified. I don't remember getting another survey back and you're just the messenger and if I am in error shout now that's not the survey I sent back so in marketing and survey and with statistical analysis there's a confidence
level to put 95% confidence

level, goodness of fit, 

chi-squared, et cetera and

there's a problem with this. 

Please don't ratify 33. Please. 

Let's send it back. Let's clean 
it up. Let's add some other

questions that add the human 
element and Frantones -- John, 

over 25 years. And I have been 
in Downey and Santa Fe Springs 

and I know go there on the 

cheap and probably don't make a 

lot of money but they get to 

know students and former 

students and we go there at the 

end of semester and Sean and 

let's show some love and let's 

put it on hold and start all

over. We can do that. Thank

you. 

[Applause]

>> President Lewis:

[INAUDIBLE] did I say that
>> Yes.

>> Okay

>> President Lewis: Okay.

>> Good afternoon. My name is Myrna. I am a former student from Cerritos College. I attended the Cerritos College Culinary Arts Program in 2009, and I started working for Fresh and Natural last semester which was a great opportunity for me giving the fact that I study here. And Culinary Arts is my -- and Tiffany gave me a great opportunity to run two of her businesses which is the bird dog and the bull in the -- yeah, there.

[Laughter]

Ad that was a great opportunity for me because being able to work and then seeing my professors and then remembering
just how it was for me when I studied here. You know having the options of food, being in school all day, and then having that option of to have Taco Bell or Japanese food or Frantones and then when I had my other classes I would go to the zebra to have my coffee so it's always a great opportunity, and then I forgot everything I was going to say. [Laughter] I think that -- we just found out about the decision you guys made I think yesterday, so didn't give us really that much of an opportunity to present or to have other people come and speak for us also so I just want to ask that you guys rethink this and we didn't even get a chance to put in the new
to you guys before you actually finalize your decision. What else do we do? We also -- thank you.

[Applause]

>> President Lewis: David Ramirez.

>> [INAUDIBLE] [Off Mic]

(okay).

>> President Lewis: I know. It's the worst.

[Laughter]

>> I am the Vice President of the Associate Students of Cerritos College and with me I have a couple items. So I got out of Mth 250. My life is upside down. [Off Mic].

So if I could have all the student representatives in ASCC
Okay. Hello fellow Board Members. I would like to thank Board Members Zurich, Birkey and Avalos and Martha that made it to the retreat over the winter break. It was inspiring to see you come answer the questions and patron is here too -- sorry and awesome to kind of reflect what it takes to be a leader, what kind of hard decisions you're faced with like the strawberry field one in recent memory and also we know how you guys told us how you deal with them. You like to separate some of the problems and lay them out and figure out which ones are
most important to you, so what I
presented to you was the RFP
agreement for last year between
Subway and the college and the
new language of that agreement
it's dedicated the funds to
community college. I understand

there's no agreement between the
ASCC and the vendor at hand, but
in that agreement the board
dedicated 10% of the funds to go
to ASCC and I know 10% doesn't
seem like a lot but it means a
lot to ASCC because if you look
in the budget I gave you last
year a lot of the programs fund
academic and student success
here. We extended the library
hour and I could thank the
librarians in the room here that
were able to help us out and
kept the library open until
2:00 o'clock in the morning and
tutors until 12:00 o'clock in
the morning and a direct
influence what the money has
had. Another influence last
year we had a NASA program and
learn that programming languages
and the program languages and
that program -- the problem with
that internship it only accepts

U.S. citizens, so seeing this
Professor Mera who is one of the
professors and Professor Janet
-- I can't say her last name
from the Physics Department came
us to represent the students
equally so the ASCC last year
funded four undocumented
students to participate in this
program and include a stipend of
$750 ensuring they get equal pay
as American citizens that are
also in the program. I am
giving examples. The list goes
on and in the budget book there
I have a more detailed one and don't want take everyone's time and we want the funds and not just that. We want to influence the lives just like the Board Members on the dais right now and inspire us to be better leaders and I ask my own representative Trustee Perez to please vote no on this RFP in its current state. Perhaps like a lot of the members in the public are speaking and maybe be reevaluated and not only with the vendors at hand and where the commitment of funds will go. That's it. Thank you [Applause]

>> President Lewis: That concludes all of the comment cards and thus we will move on to reports and comments from constituent groups. Is there any constituent group wishing to
make a comment? All right.

Seeing none we'll move to the Consent Calendar items. We will entertain a motion, discussion or anything else.

>> Can we pull out Item nine to get a report?

>> President Lewis: Item nine pulled out. Any other member wishing to pull any other items?

Seeing none I will entertain a

Sample footer

motion for items four through 28 excluding nine.

>> [INAUDIBLE] [Off Mic].

>> Carmen Avalos: Second.

>> President Lewis: So moved

>> Carmen Avalos: I'm sorry.

So moved.

>> President Lewis: Is there a second? There's a second. Is there any objection to the motion? Seeing none it pass and we go to Item nine.
Dr. Salazar.

>> Sandra Salazar: Can we get a report on this item?

>> Mark.

>> Good evening mark Logan Director of Purchasing and Contracts. As far as the item let me pull to it real quick.

So this particular item was for the site prep of the performing arts contract. The performing arts actually contract is going to be a multi-prime bid with many different contractors.

This particular scope of work is for the actual site. Includes some excavation work and also getting the pad ready and as noted it was formerly bid out and we're recommending the contract as noted for award of contract. You can the also turn to bid opening results. We had three bids and Suttles Plumbing
and Mechanical Corporation is the lowest responsible bidder.

Sandra Salazar: Can I ask --

There will be future board agenda items when the majority of the multi-prime contracts come before the board, but in order to stay on task we bid this particular category of work separately.

Sandra Salazar: Is this specialized work?

Yes, very much so. This is basically flat work so it's essentially earth type work. Also there's a component in here that includes hazardous abatement as well so it's as specialized that you can get.

Sandra Salazar: Okay. I guess my concern and it didn't sound specialize but I believe
it is and again about the local
hire and maybe if we can
agendize for a future meeting or
a Study Session. Has the
Resolution that we passed years
ago for local hire has it made
any impact? Because I have yet
to awarding within our district
so I would like to look into
that and see if we made any
improvements because on top of
my head I don't recall any
awards to local contractors and
if it's specialized I
understand, but there has to be
work that is not specialized

Sample footer

that we can find contractors and
still seeing low amount of bids
so three bids and what are we
doing and how can we improve the
number of people bidding for
these projects?
>> That is a challenge so to
answer some of the questions yes
we're still encouraging the local hire. We include certain documentation within the bid documents itself and encourage the goal. As far as bids absolutely the more the merrier. We are a believer in that as you know we're in a contractor's market and that is currently a huge challenge especially as many of the K-14 districts are now out of their design phase and putting items on the street and with residential construction up that -- I foresee this to be a continuing challenge not only receiving the amount of bids but also in cost containment. That in itself is going to be a future challenge that we're going to have to address as a district.

>> Dr. Fierro: Yes, we can
and in addition to what mark just mentioned we are also preparing an item I believe for our next Study Session on the PLA. I believe this building is under the PLA --

>> Correct.

>> Dr. Fierro: So we're making sure to report on the progress we have made and where the hires are coming from so we will have all that information.

I believe it's scheduled for the next Study Session, yeah February, so we will have that item.

>> Thank you.

>> President Lewis: Okay. So on Item nine I will entertain a motion to pass or deny or otherwise.

>> So moved

>> President Lewis: So moved.

Is there a second?
Carmen Avalos: Second.

President Lewis: Is there any objection to the motion? Seeing none the item pass and we go to item number 29 presentation of the Independent Audit Reports for the fiscal year ending June 30, 2017.

Is this a typo? It says 2016. Yeah, there's a correction on Item 29. It states June 30, 2017 and in the sentence below it says 2016 and it's 2017, correct?

Yeah, I see two corrections. This report is for the year ending June 30, 2017 and it was conducted by the firm CliftonLarsonAllen is what is noted in Item 30, not Christy White & Associates, so I do have a representative from our auditing firm and Heather McGee.
and a Director at CliftonLarsonAllen LLP. And she will go through the presentation. Actually she will go through the presentation through with the financials and then pause and you will make an Item 30 and then she will continue to do a presentation on the independent Measure C and Measure G -- Measure CC and Measure G audits as well.

>> Thank you. Good evening. My name is Heather McGee and Director at CliftonLarsonAllen and I am honored to present your audit reports so we were hired to audit three reports, the district financial statements as well as Proposition 39 measures Measure CC and G which have individual audit reports. Let me get situated here just a moment. So at the beginning of
the audit what you see tonight is the end product of all of our work but at the beginning we meet with management and go through the audit plan to determine the timing when the audits will be performed and out in two phases and first phase we're doing testing and cash receipts and internal controls of the district. At year end which is time period of October we return and then we start verifying the financial numbers that are included in the audited financial statements and then we meet with management again and go through the audit report thoroughly so when we come to present the report today we can give it to you in a summary so the first page I would like to point your direction to if you

Sample footer
follow the table of contents

there's three pages following

the table of contents that is on

the letterhead and that is the

Independent Audit Report so this

is the primary reason why an

audit is performed so somebody

not associated with the

organization can come in and

give a level of reliance on the

financial statements. The

district has received an

unmodified opinion which is

referred to in slang a clean

opinion. You're not going to

see that language in the letter

or in modified. You won't see

clean opinion but on the second

page under the opinion paragraph

is presented fairly and material

respects. Following the

Independent Audit Report is the

management's discussion and

analysis so this is written by

management and our opinion

Sample footer
doesn't cover this section but
it's a great section to review
to get a little understanding of
the changes from the previous
year to the current year. This
is written by management and our
firm does review it and make
sure that it's consistent with
the audited financial
statements. Following the
management's discussion and
analysis on page two is a
statement of net positions so
the board is used to seeing
their CCCF11 report and lists
out the individual funds, the
revenues and expenses for the
funds as well as other
information. The audited
financial statements differ in
that because they're additional
entries applied to bring it to
full accrual. On the individual
statements you're not going to
include items like long-term
1 debt or the pension plans so
2 that information is incorporated
3 into your financial statements.
4 Another difference between what
5 you're used to seeing on the 311
6 and the audited financial
7 statements there's just one
8 column. This column on page two
9 is all your governmental funds,
10 so in the audit process we take
11 your 311 and combine all the
12 governmental funds into one
13 column and apply the extra
14 entries and later in the report
15 I will point out that
16 reconciliation so you can see
17 what the entries are but the
18 statement of net position that's
19 a snapshot at June 30, what the
20 district holds as far as assets
21 and as far as liabilities.
22 Following that statement is a
23 statement of revenues and
24 changes in revenues so again one
column, but this is a summary

of the revenues and expenses for
the year and this year the
district ended with a 7.7
million dollars increase on the
financials. The fiduciary funds
which consist of the associated
students. They also have those
respective statements and pages
six and seven. So following all
the various statements are the
notes to the financials. I like
to refer to the notes as the
financial statements wouldn't be
complete without them. They
give more insight about the
organization, about the policies
they follow and additional
information on the different
numbers in the report including
long-term debt schedules. That
the slide there are various
sections to the audit report.
One page I would like to point
out to you in those sections is

that reconciliation page that is

Sample footer

page 48 so this 48 and 49 so
this is the 311 ending fund
balance information and then
everything that's been applied
to show what the difference in
that -- between the 311 and the
audited financials. Another
area that's really important to
point out to you in the other
components is page 64, so per
uniform guidance which is the
federal compliance there is a
summary page and this is a nice
summary page to give an overall
summary on the financial
statements and if you don't look
at anything else in the audit
report this is a snapshot and
gives you the opinion and lets
you know if there are any audit
findings. There is one this
year and on page 63 and has to do with state compliance. The state compliance section is to be arranged hours and kind of a niche attendance method. Sometimes auditors have that Midas touch and come in and select the one class that is wrong and we did select a sample. We identified this class as not classified correctly for attendance purposes. Management has decided to remove the ethnicities related to the class but additional steps were taken to verify it was an isolated class and not more out there and with that management will be reviewing how that class was set up just to ensure that doesn't happen in the future. And before we move -- before I ask for any questions there is new
standards that are coming out,
and if you give me a moment I
can tell you what page that is
on or not, so let me talk while
I am looking for that page so

Sample footer

next year there's going to be
some changes to your audited
financial statements so the
accounting standards are
prolific and constantly issues
new standards. Thank you.
Right as I got to it. Page 35
and 36 so there are new
standards out there in the
future but one that will be
effective next year has to do
with the OPEB benefits. In the
past this standard allowed
organizations to recognize that
liability over a 30 year period
so a couple of years ago you
might remember seeing the shift
in your financial statements
including pensions, so with that
shift this standard was
revisited and it's going to be
set up similarly so next year
when I come out to present you
will see a restatement to the
financial statements.

Sample footer

Restatements don't necessarily
mean something is wrong. There
could be an error and if that is
the case I would be clear about
that but with the restatement
it's just to get the district in
line with the new standards and
requirements so that is
something in the future that
will be in your audit report.
Like I said I was going to give
a summary today. Were there any
notes that you are questions on
or areas they touched on that
you would like to expand?
>> President Lewis: No,
seeing none we'll just continue
with the rest of the presentations and we will vote on all three items in one fell swoop.

Okay. Very good. So the next two audit reports I have are your Proposition 39. The district has two measures,

Measure CC and Measure G so Measure G your newer band that was passed a few years ago and Measure C is the older bond measure that is being spent down and will be fully spent soon.

Within these two reports there are two components to it.

There is a financial component and a performance component so the financial component compared to the district report it's similar. You have the balance sheet. You have that snapshot at June 30 and then you have
your statement of revenues and expenses so similar but on a fund basis so we look at each measure has their own fund so we look at them individually. Both report has received unmodified opinion similar to the district audit report. What makes the performance piece different other than by fund is the agreed upon procedures so as required by legislation your auditor comes in and we look at a significant sample. On the district side we pick a sample according to our professional standards whereas on the perform piece we're looking at specific items to make sure those expenses are in accordance with what the voter had approved, the voter approved projects, so if -- oh my gosh I am talking on and I'm not going through my
slide presentation. I am so sorry. If I might back up one thing that's different between this year's report and last year's report there's the addition of the management discussion and analysis so that's an option by management to include it or not, and it's a good opportunity for management to talk about the different projects. Otherwise that's not included in the audited financials. For the performance piece so for the performance piece we're looking at specific items. The performance portion of the audit report will give more detail on background on the Bond Programs and what the prohibitive of the audit is. For Measure CC there are some selected highlights I would like
to point out to you, so we did test 34 expenditures totaling 5.7 million which equated to tell 60% of the total proceeds and for Measure G G we tested 72 which is [INAUDIBLE] and 15%. Both audit reports -- neither program have any findings and they both received clean opinions.

President Lewis: All right. With that are there questions or concerns about the reports? Seeing none I will entertain a motion for the passage of Items 33 through -- 30 to 32.

[INAUDIBLE] [Off Mic].

President Lewis: So moved. Is there a second?

Carmen Avalos: Second.

President Lewis: Is there any objection to the adoption of the motion? Seeing none the
motion passes. Thank you for your presentation.

>> Thank you.

>> President Lewis: All right. We go to Item 33 the consideration to award food services agreement with Campus Food Services Inc. DBA I-8 Food Services for the district campus food services for vendor locations 1-2 and 4-8. Vice President Felipe Lopez.

>> Good evening board. So today I'm going to go through the process that was taken. Go through some highlights, some information to provide to you and then try to answer any questions that you might have, so the purpose of the RFP was to seek proposals from qualified food service vendors to operate in designated locations.
throughout our campus. This process was not initiated by the need to increase revenue. The process was initiated back in May 2017 when Student Government leaders approached the college to discuss food service vendors and to provide more healthier and affordable options to students, so Subway which is currently in our -- what we call the Vendor Location Number three was not part of the RFP process. The reason why they weren't part of the RFP process and I will go through a little timeline to better explain that is because they're still under current contract. Their current contract does not end until June 30, 2019, and it does have includes two one year options to extend it, so if approved this Subway contract could get
extended as far as into June 30, 2021. Okay. So I'm going to try to provide a little brief history regarding the RFP process and only going back the last couple of RFP processes which began September 19, 2013 when the district issued an RFP for food services. At that time for all locations. The end result was contracts were awarded to Fresh & Natural, Frantone, Zebra Cafe and at that time Taco Bell which was in location three. Fresh & Natural, Frantone and Zebra had contract terms that began

July 1, 2014 and ended June 30, 2017. It also did have the option to extend it to one year options if chosen to do so. Taco Bell was a little bit different. Taco Bell at the

Sample footer

67
time in 2013 ended up only remaining on campus until the end of June 30, 2016, so at the end of 16 Taco Bell was no longer going to be on campus, and I think Taco Bell at that time was really looking to get out of the educational business per se. Location four which is currently where we store -- or have the microwave stations was not awarded so in October 12, 2015 we issued another RFP but this was only for two locations to replace the Taco Bell and we also went out to see if we could get someone in location four. However, the end result was we ended up contracting with Subway for a three year contract with two one year options, but location Number four remained vacant and that was turned into the microwave station. So that
puts us back to last year May 3, 2017 and again as I mentioned before based on initial conversations with Student Government leaders the board expressed some interest in soliciting new food vendors to be able to provide healthy and affordable options to students. On May 17, 2017 the board approved to extend contracts but only through May 18, 2018 for Fresh & Natural which occupied three locations, Frantone's which occupied two locations and Zebra cafe. Then board directed staff to begin the RFP process which we began to look and update the actual RFP, and then that brings us to September 26, 2017 when we actually released the RFP so that's just a little brief history of where we're at.
So as part of the RFP and prior to release of the RFP, the college developed a campus wide survey to measure some food service needs. Of the survey there was about 2500 responses. Overwhelming the bulk was students, 80%, which represented -- equated to 2241 students. These results also were presented at the Student Life Committee which was also discussed and reviewed these results at several meetings. The college initiated -- or utilized the survey results to find of fine tune the food services RFP before it was released. And here's some graphics of the survey results.

Again as I mentioned total participants was a little over

Sample footer

2500. 80% were students broken
down between full time and part
time students. 6% were staff.
4% faculty and 1% managers and Administration. Here's some of the results from the survey.
One of the questions asked is how much times a week do you eat on campus? 2496 responded and here's kind of the break down between it. 51% said one to two times. 30% three to four times. 6% said five or more. 13% said none. When you do eat on campus where do you go? Number one was Subway. 1376 responded as going to Subway. 1135 responded going to book store. 879 said they went to Frantone's. 841 said they went to the Elbow Room. 664 -- when you turn 40 all of a sudden your eyes go really bad. I never had this problem until I turned age of 40. Went to Zebra. The next survey question
that was asked what type of foods are you interested in?

The number one issue was smoothies, fruit and bowls. The number two answer was Mexican food. The Number three was coffee shops. Number four was sandwiches and Number five was burgers, fries and a grill type.

Here is how satisfied are you with the current options provided by Cerritos? 45% said they were neutral. 25% said they were satisfied. 9% they were satisfied. 6% they were very dissatisfied and 15% said they were dissatisfied.

Okay. Then the question was asked provide one way in which options or services can be improved? So 20% gave the response of food options. 9% said better food. 9% said healthier options. 8% said a variety and so on and 7% said
places which I wasn’t sure what
that meant. Maybe where the
location was at. 4% said
restaurants /food court. Three
said vegan options and three
said Starbucks. Here’s actually
a break down of the RFP timeline
with some key dates. Again
starting with the May 3 date.
August 14, 2017 is when the
first initial meeting with ASCC
began.
September 5 we released a
campus wide survey was released.
September 6 we presented a draft
of the RFP to the board for
review and comment. And then
September 26, 2017 we released
the RFP. On October 13 and 14
we had a pre-proposal conference
and site visit and that meant
all prospective vendors that
wanted or interested in actually
participating in the bid had the
ability to visit our site and do
a tour, and then November 8 the proposals were due. A little bit about the evaluation committee. The college followed its standard procedure to ensure all stakeholder groups were given the opportunity to provide some feedback and suggestions, and this is what was the makeup of the committee. Okay. Going back to the timeline October -- I mean -- excuse me, November 8, 2017 the committee had its kick off meeting. This meeting entailed providing some documents, signing some documents, making sure that the process was kept confidential to ensure the integrity of the process like we would do on any of our RFP processes. At that time each committee member was also given a full proposal packet of what was provided, and
then also with some evaluation

Sample footer

1 sheets. The committee by
2 November 17 submitted their
3 evaluation sheets. On
4 November 27 the Evaluation
5 Committee reconvened, reviewed
6 the results of the evaluations,
7 discussed, had some dialogue and
8 ultimately created a short list
9 for interviews. What that
10 basically means is we narrowed
11 the field because obviously
12 there was seven proposals. We
13 narrowed the field to begin
14 interviews. Interviews were
15 conducted --
16 >> I have a question.
17 >> Yes.
18 >> Okay what was the decision
19 making process by the committee
20 to only choose to interview two
21 at that time? And did they
22 understand that by interviews
23 only two vendors that they would
not be interviewing our existing vendors on campus?

Yes. During that process -- so let me -- I will back up and answer the question regarding were they aware they weren't going to interview the current ones. The question is yes. There was actually extensive dialogue regarding this and to ensure that whatever position that we were going to go everybody fully understood and knew what the process was going. The reason why it was short listed to interview two because based on the scoring results it was quite clear of a separation based on the actual results of the evaluation sheets, so it was strictly based on the point driven matrix that was conducted. Again there was
22 a lot of discussion regarding
23 the decision to move.
24 Ultimately the short listed was
25 unanimous and moved forward.

Sample footer

1 Interviews were conducted on
2 December 18, and then at the
3 conclusion of the interviews the
4 evaluation reconvened and
5 ultimately unanimously
6 determined a vendor and that
7 leaves us today is request
8 direction from the board
9 regarding the actual agreement
10 with Campus Food Services Inc.,
11 so regarding Campus Food
12 Services Inc. again the
13 committee unanimously
14 recommended Campus Food Services
15 as the district's next food
16 provider. Here is the proposed
17 locations and what would go into
18 those locations, so I will
19 briefly go through this. This
20 is not all inclusive. This is
just what was included in the proposal. Location one would be some type of international fusion Asian concept. Location number two would be a daily grill which would serve burgers, fries, breakfast items location four which is currently used for the microwave stations would be what they call a java fix and this would just be hand crafted espresso, coffee, fresh fruit, smoothies. The Elbow Room would be a grab and go concept, and then moving up to social science breezeways with locations five and six. This would be considered a java grounds which is kind of a combination of the Java Fix including hot panini and crepes and a sandwich deli option. Location eight would be our Mexican cuisine and also the
RFP included a mobile coffee cart.

>> Is that to say there are torts as Mexican cuisine. Did I read that right?

>> Should be tortas.

>> Tort is -- [INAUDIBLE] [Off Mic].

Sample footer

1  Mic]
2  [Laughter]
3  >> Yeah.
4  >> [INAUDIBLE] [Off Mic].
5  >> A little bit in the proposal on the mobile cart the concept on the mobile coffee cart is a mobile coffee would be serving hot and cold food. It would be put on like a regular schedule making its rounds to various locations throughout the campus. The vendor would make capital improvements to the main campus with designated signs, coffee cart stops and times.
6  Weekends this could be available
for any special events. Some of
the experience regarding this
vendor. This vendor worked at
Pasadena City College for 20
years. Here's just some
pictures that they submitted in
the RFP of their locations that
they currently have at Pasadena

Sample footer

City College. They're also
currently at El Camino College.
They have been there for ten
years and again these are some
pictures they submitted as part
of the RFP on some of their
stations that they have on their
campus. So we received a lot of
questions and I tried to
incorporate some of the
questions here in the
presentation as well. One of
the questions that we got is why
five year versus three year with
two one year options? And the
The intent was to encourage as much participation in the RFP process as possible. Food service vendors attracting a lot of them sometimes is difficult especially when they make capital contributions on campus. The five year allowed vendors to be able to have more time to recoup their capital investment when they come in and do tenant improvements. We've got a lot of feedback on that vendors you know only having a three year contract -- yeah, they do have an option on it but it's really given to the district whether we move forward on that and so a lot of them hesitant so we used this as a way to encourage more participation in there so we wanted to create as much participation in the process as possible from various vendors.
Another question that we try to answer was were vendors communicated that their proposals may not be well received if they bid on only some and not all the locations? And the answer was all vendor proposals were reviewed at the same level. The process really was to solicit and review qualified vendors to operate to best serve our campus. The process for the vendor selection was open, fair and methodical. A lot of discussion went into this. The evaluation process did not favor unfavor any particular vendor or any proposed location at all.

>> If I could ask a follow up question to my question. Thank you very much. I guess my question continues to be on this
point because how I support it and how I read the RFP by the board we were opening up opportunities for any types of vendors so I understand there were seven vendors who submitted the application. The only who were interviewed were those companies who could provide services for all seven locations. Is that correct?

>> Yes. Seven were received and the two that were interviewed were two that could fill all locations. So my concern continues to be for the other five applicants because I don't believe they understood that it would be disadvantageous for them if they only bid on the current location. As I understand it Zebra Cafe only wanted to remain in their location and Frantone's
wanted to be in their two
locations.

I'm not exactly sure about
fresh and easy. I know the
other two were smaller
businesses and I don't believe
they actually have the manpower
capability or resources to
compete for all seven locations,
so I guess I am still a little
bit confused on that point
because how I read the RFP and
even going back to my comments
were when the board did discuss
this item twice and a lot of
comments about changing it, no
comments at all they remember
that we received at the board
about keeping the current
vendors, but again I am still
going back to that point because
I don't understand how we're in
this situation now when the
other five vendors clearly --

again I know they're here and

happy to hear from them later on

too. I don't know if they could

compete for all seven locations.

I don't know again if they have

the manpower, finances and the

resources to do that.

>> Okay. Mark do you know if

there is anything in the RFP

particular to that? I am trying

to think off the top of my head.

Maybe mark can provide a little

bit --

>> Good evening. I am the

Director of purchasing and

contracts just to elaborate on

the concerns and there was no

advantage for a projective

vendor to bid on one location or

all locations. I will just say

that the RFP was specification

driven and a lot of the feedback

and specifications actually came
from not only the board but the students. For example, one particular specification or qualification that was very important to the district was the ability to both order and pay online. I think there's been comment over several years about students being able to do this. We kind -- so this was incorporated into the RFP specifications so we could rise to the needs of the students. This is something they require. I would even say more importantly which was addressed -- provided feedback from both.

the board and the students was we have a growing food insecurity on campus. About 20% of our students qualify for EBT. Not all of them know it however the state is actually this year
going to initiate a large campaign to educate the population that they have this, so we for example we included the ability to accept EBT. Again these are merely examples. The RFP was specification driven. There was only one other vendor that provided commitment they could potentially provide both payment ordering and paying online and EBT, and none of the existing vendors provided that commitment. Again that was one of many specifications that really drove this process. Also I want to elaborate which Mr. Lopez stated and I usually don't -- I usually talk process and try to stay away from the human aspect but I think this is important because I know there's a lot of emotions. There's a
lot of relationships but as
Felipe had stated this decision
by the committee wasn't taken
lightly. There was a lot of
robust dialogue, a lot of
thoughtful consideration in
this, but ultimately the
decision was based on what's in
the best interest of the
students number one? Number
two, what is in the best
interest of the district? And
that really drove the unanimous
decision. It drove the decision
who to short list. It drove the
decision who to award and Campus
Food Services checks all the
boxes. One of the hardest
aspect was my job is telling
someone they don't get a
contract. It's even harder when
an incumbent may be isn't
renewed on a contract so this
wasn't taken lightly however again specification driven. That really drove the process who was short listed, who got interviewed and who was finally selected.

>> Thanks mark. Another question that we got that we wanted to address does the operating revenue go to ASCC or the district? How much is this annually? Historically money is generated from our food service contracts largely has gone to ASCC. This has been part of our ongoing commitment to fund student programs and activities here at the district. Currently ASCC receives 90% of the commissions that are collected district only collects only a percentage of those so overwhelmingly the majority goes to that district.
And that practice you know will continue unless otherwise directed but that's where we're at.

>> Question. What's the dollar amount for this amount?

What is the annual gross sales that all vendors provide, vendor locations in general?

>> I got that.

>> You got that?

>> Dr. Fierro: For 2015-16 the sales were almost $1.3 million and the commission for the district was almost $38,000 and ASCC received $126,000 and the district received $12,000.

>> So we're talking a total of $138,000 in revenue from the contract?

>> All food services.

>> Dr. Fierro from food services. That's correct. Out
of that $126,000 goes to the
students.

>> Right.

>> What percentage is the overall -- does it go to the General Fund?

>> $12,000?

>> The $12,000.

>> The $12,000 goes to the General Fund and associated with clean up and basic maintenance of the surrounding areas where the locations are.

>> What percentage of the overall General Fund budget is the $12,000?

>> Dr. Fierro: 0.01.

>> Yeah, we have over $100 million General Fund budget.

>> So $12,000 out of the $100 million General Fund goes to the district.

>> Dr. Fierro: Correct.

>> Okay. Thank you.
I have a question moving forward from Trustee Perez's question. Is there an anticipated revenue budget for this new contract compared to the old one?

So one of the things that is different with this contract was the ability to negotiate a guaranteed minimum. This vendor will provide a guaranteed minimum on that. It's hard to judge what actual sales and that's one of the reasons why we decided to go this route is a guaranteed minimum. The guaranteed minimum is going to be based -- it's a moving guaranteed minimum so for example the way it would work is after the first fiscal year the guaranteed minimum whatever the commissions were would then be set at 90% of what was received so the following year
we know for a fact that we're guaranteed to receive at least 90%. Whatever the commissions received in that year if higher would then rebench the minimum guarantee and so progressively it could increase annually at least a floor of what we can at least budget for or what we would actually get.

>> Historically has there been a lot of fluctuation in that number?

>> There has. Again between 2017 there has been some change over between the past vendors. We have data that goes all the way back for at least ten years. You know some vendors do very well and help prop up the overall commissions that we receive, so but we also look at it per vendor location as well, so we can provide those numbers
by location of who is getting

Sample footer

1 what, but those numbers somewhat
2 have kind of stayed still but
3 you know it could be because
4 other vendors are doing very
5 well on campus.
6 >> I guess what I am really
7 trying to understand and
8 obviously like you said there is
9 no way of knowing what would
10 happen in the future but is the
11 proposed contract would it
12 provide more funds potentially
13 to ASCC compared to the current
14 situation?
15 >> So the way we looked at it
16 here of what we received in 20--
17 we just ended 16-17 we wouldn't
18 fall below what we got in 16-17.
19 >> Dr. Fierro: So essentially
20 if any it will be minimum. I
21 mean we're talking about
22 $138,000. Let's assume there is
23 one or 2% increase in revenue
we're talking about a few thousand dollars that could potentially go up or down. My guesstimation there would be around the same based on the guaranteed minimum and even if there wasn't a guaranteed minimum I think historically we have been around the 130 to 140 mark so I don't think necessarily think there's going to be a significant increase based on the language of the contract. Obviously we will receive the same we receive the previous year, but as Vice President Lopez has stated the numbers are not necessarily humongous for the overall district so this was not a decision that was necessarily made looking to increase revenue. It was simply a
response of our request by constituent group, and I don't necessarily see increasing sales in a significant way --

Sample footer

No, but I understand this is an important piece to ASCC and be able to fund what they do so I wanted to make sure I understand the budget implications to ASCC.

Dr. Fierro: Thank you for bringing that up. I think there is some sort of misunderstanding. I don't think the board is acting on not funding ASCC. I do not think that at this time unless I miss anything that the board has directed any one of us to take funding from ASCC, so I think unless directed otherwise by the board the funding that has been allocated for this year will finish the year the way it is,
and a conversation with the board on this future funding obviously is always the prerogative of this body and I think we're acting on that this evening and not part of the conversation.

>> Right.

>> [INAUDIBLE] [Off Mic].

>> President Lewis: Vice President Lopez are you almost finished with your presentation?

>> Yeah, I'm at the conclusion.

>> President Lewis: So you are.

>> Well, you know what students have concern -- ASCC as well is that in the current agenda it says you know the wording says there is no fiscal impact to the district but says the district will receive 12%
19 for locations and catering and
20 15% for mobile concession cart.
21 That's what they're worried
22 about because back in May 3,
23 2017 you know item number 28
24 back then stated that ASCC would
25 receive 10% and 1% would go to

Sample footer

1 the district so that's what
2 they're concerned about right
3 now at the moment.
4 >> Let me clarify that if I
5 may so what you're talking about
6 is the 10%, so total right now
7 our current vendors combine give
8 us 11%. 1% goes to the
9 district. 10% -- let me back
10 up. So of their gross sales
11 they provide 11% to us as
12 commissions. When we collect
13 them that majority goes to you
14 so you don't get 10%. You
15 receive 10% of the gross sales
16 and so I am just -- I just want
17 to make sure it's understood.
You don't get 10% of the commissions received. You receive 10% of the gross sales which basically you get all of that -- basically 90% of it and then we recoup the left over on that so I just wanted to clarify you know you don't get 10% of

Sample footer

So what their concern is they just want the wording to change on the new item for 33 of course and state that ASCC will receive that 10% or what it was back then and that the district will receive what it was so we just want a commitment right now that the board is willing to do that for ASCC.
My understanding that there's already no proposal to change that agreement. There may be confusion related on the catering component. Could you clarify on that Vice President Lopez?

Also what is different within this proposed contract is the use for this vendor to utilize it for catering services. As you know we do have a Culinary Arts Program here who primarily handles all of the catering needs. However there are times that they do not serve. Typically it is first week or so in the beginning of the semester and then also at the tail end and I also believe in the summer. This vendor would have the ability to provide catering services when our Culinary Arts is not able to
basically first right of refusal goes to Culinary Arts and then it transfers on to the current vendor to be able to recoup any catering business, so that's unique to the contract. As you see it's at a higher percentage. We get -- the district would potentially receive 15% of all sales regarding catering, and again I would assume those would still follow the same lines as what our current -- we currently operate on which basically we recoup a portion of it but the majority would go to ASCC and so we don't -- we didn't specify it out here because this was really just focusing on the actual vendor itself, not necessarily looking at where the money was going to go. >> Actually I have a question
Yeah, sorry. It was 12% catering and I believe the 15% is the coffee if I am not mistaken. Sorry.

But to clarify with our friends at ASCC effectively the split between the district and ASCC would remain substantively the same.

That's correct.

President Lewis: All right. Any other Trustees?

Trustee Salazar.

I have a question and how did we get to this point right now this was a student lead initiative. We heard it went to an RFP and I thought it was because they wanted healthier choices and that was one of the major concerns they had but now I see a room full of Student Government here members, so
where was the disconnect?

Because this was something they wanted. It's nothing that is going to profit the board or the district so why -- how did we get here?

>> Dr. Fierro: It's a really good question. So before I make my comments and answer your question I would like to thank everyone in the audience for being here and the comments that were made. Since I arrive here I found this process extremely interesting actually, and when a lot of people come in there's a lot of things I said and oftentimes good information and sometimes it isn't but I found it interesting and helpful so I want to thank you for that. I also want to thank the committee members that participated in the
selection process. The members that participated in the selection process while we may agree or disagree with the work they did, they did it based on what they thought was the best interest, so I think they deserve to be thanked for the work they have done rather than being blamed or crucified because at any other point, many of us have been in committees in which people may not have agreed with the decision that we have made as a committee, and it's part of our process as an institution, so I think we need to recognize the work that they have done. The next part of that is the committee makes a recommendation. The recommendation is that a recommendation and the next step
of that process is what we're doing tonight which is speaking to the Board of Trustees who finally has approval or notifications or essentially anything they feel needs to happen based on the information provided and a decision has been made not until it's approved by the Board of Trustees and part of this process. As I was listening to the comments he said something they largely agree with and it goes to Trustee Salazar's question. What is the disconnect?

>> There was a committee.

There were RFPs. There were discussions in this board room. There were student leaders. There were staff members that came and spoke and I remember one evening that we were going
to table the item because it was getting late and a couple of people said "no you have to vote tonight on this RFP" and the RFP was essentially approved and so on and so forth, so what is the disconnect? I have to agree with Terrance on the communication. What I don't disagree when the statement made "you have a process." no, we have a process. We are what make this is institution. We do have a process. We have members in a committee that did not communicate or representatives appointed these members potentially did not follow the process and I'm not singling out this process. It happens in multiple committees across campus and in fact we had this conversation in Faculty Senate a number of times with the union.
reps and it happens in many of
the processes that we. Do we
appoint people and they take the
information and the information
stays there or we post that
information and people do not
read that information so I think
we need to communicate a little
better and I think there was a
disconnect to address Trustee
Salazar's question so what
potentially the Student
Government at the time -- we
need to remember these groups
change every year -- wanted and
what the new group wants and I
think there was a disconnect
there. The other part that I
think it could be helpful is
that we need to have a process

Sample footer

1 in which we have a feedback
2 loop. As we were going through
3 this I decided to go through the
last processes we had on RFPs. The complaint has been consistent. We want this. We want that and the outcome has been the same. In 2013 I think this room packed I will guess the same people that was in here but the same people saying very similar things as they're said tonight. The process changed and here we are doing the same thing a couple of years later so my suggestion besides improving our communication and potentially streamlining a little bit what we do with committees is we should have clauses within our contracts when we engage in conversations with food vendors they're required the vendor and the district, both, to meet and confer and listen to what each group has to say, so if I as a
client I'm unhappy with the food that is being served I should be able to say so in a conversation rather than in a process like this, and within the same contract put a clause that essentially allows the district to terminate the contract if the vendor is not following through and hold the district accountable if we're not providing the feedback for that vendor to do their work. This will allow us to look at a contract and with any constituent group comes to us whether it's the student, the faculty or the staff or the managers to say we need a new vendor on campus and we can pull the data and have you been in the conversations and can you show me where your needs are not
met? And yes we can need the
new RFP because the vendor isn't
holding their own or no we have
done what we needed to do and
we're not at that point today
because it seems that in the
last several years we had a
number of RFPs with very similar
results and while I don't
necessarily mind having this
conversations I think going
through this process it's time
consuming. It's costly and
leads to a lot of unrest on
everyone as we can see this
evening, so I think whether we
award or not the contract I will
say that we need to look at our
internal process to make sure
that we have more consistent
everything internally to award
or not new RFPs and two, as
constituents we need to hold
each other accountable so if I
go to meetings and I don't

Sample footer
disseminate the information we have to take that responsibility. If us as colleagues do not communicate with each other we can't necessarily say that the process is broken because what is broken is our individual responsibilities of transferring information that was given to us during any committee that we were appointed by a constituent group so hopefully that address what you're asking.

>> Carmen Avalos: So I have a couple of questions, so I you know I have to tell you that I was very surprised when I got the Emails regarding the support that we currently have for vendors here, and as the presentation -- thank you first of all for the work definitely. I know it's a lot of time commitment on your part but I
1 have a couple of questions so my
2 understanding we had a
3 committee, correct?
4 >> That's correct.
5 >> Carmen Avalos: Did the
6 committee begin prior to the RFP
7 given out and that would have
8 given the parameters the RFP
9 took on. Did that happen?
10 >> The committee was I believe
11 convened once the RFPs were
12 received because the committee's
13 task was to evaluate the
14 proposals received.
15 >> Carmen Avalos: So the
16 committee wasn't tasked with
17 going to their constituent
18 groups and getting information
19 to provide I think a more
20 realistic RFP and that would
21 have made more sense to me and
22 I'm not on the committee. I am
23 speaking from someone that works
24 on government and when we go out
always parameters and a walk
through and a certain process
that we follow and ultimately
the end users want to be a part
of that so when we send these
out and let me just finish.
When we send these out the only
ting I see different tonight
we're going from seven entities
to one company but nothing has
changed. We still have the
Asian fusion option, Mexican
option. We have the coffee
option. We have basically the
exact same thing except for
Subway and we have a sandwich
portion there as well. None of
that has changed and I thought
that students want to see
change. That's not what I am
seeing tonight and I am not
saying that this other
individual who is running this
company is not going to do a good job because I haven't toured these other college campuses. Obviously there's money there that is being made so they have the resources to be able to provide some of this more technologically advanced opportunities for the students and that is wonderful but I think it was best said by professor Mullins we as a board talked about community involvement and habitually talked about bringing local folks because it matters when you're home; right? And we just done away with that tonight at least what is presented tonight and not to say I want to minimize or marginalize the efforts of the committee and our institution and the process.
itself but I think there is a complete disconnect in terms what the students asked for which I don't see a change based

Sample footer

on what is presented tonight and the groups that are here loudly advocating for two specific vendors and I am sure they would same the same of the other vendors but the two they're lobbying for is part of the family at Cerritos College and that's what I keep hearing and when I think about the many things that happened on this campus and our accreditation process I keep wondering if shared governance was truly followed in the process because we would get a ding for that and two when we talk about the things that we actually got -- I guess you want to call -- I call them stars or things we can wave
the flag and yes we did great
here and it's the commitment
from Cerritos College from the
community and the folks that
come on campus and work here and

Sample footer

love this place as a second
home. We continuously hear that
and tonight I am disappointed we
have one vendor providing the
same thing -- maybe with newer
shiny looking appliances, but
certainly I think the commitment
to students and we heard tonight
from just one vendor
specifically who students
continue to call this a place of
home so I'm taken aback we
excluded all the things that
Cerritos College stands for and
went with one, two folks to
interview and we keep talking
about opportunity and I think we
narrowed this tonight if we vote
on it and move forward. I don't know if the process was as transparent as it could have been. I am concerned about the shared governance and why I asked to start with the same folks and a concern and when the folks change in the committees obviously the direction is going to change as well and that's a concern with me.

>> President Lewis: Before we continue our board policy has been to start the close session at 9:00 o'clock but I don't believe we should follow that if that is okay with the rest of the board that we waive the requirement for that. Sounds good.

>> I have a comment real quick. I just want to follow up on Dr. Fierro's comments about thanks everyone for being here
today. I know it takes a lot of
time out of everybody's schedule
and wanted to thank everybody
for being here and thank the
vendors who communicated in
writing and being here and thank
you very much for coming out. I
wanted to thank everybody, the

Sample footer

115

faculty, the students,
classified staff and
administrators, everybody who
participated as part of this
process again because we do
value your input. As mentioned
we started this RFP because I
recall back in May the district
staff was going to recommend to
of the last two year options for
the current contracts. The
student leaders said at that
time they didn't want that and
wanted to go through the RFP
process so I am concerned today
why I haven't heard a student leader come up and say this is what they still wanted to do and I'm not sure what happened between May and this month but it's completely different story so again we do have a shared governance process. Again I'm not sure if it was followed or wasn't. It was all in committee

but I do think that process is because we want to get input, so again if you're on this committee and you're chosen to be on the committees and we have the governance process not only for food vendor but construction contracts and hiring and we value your opinion and if you have an opinion at the time please share with the committee members because again it saves everybody a lot of time and because again were chosen to
represent the constituencies and
I think that would have saved
time and effort that was
utilized by a whole lot of
people, so with that I would
suggest to my colleagues that we
continue the current contracts
until the end of fall 2018 and
that we start the RFP all over
again and hoping to get another
recommendation back in time for

Sample footer

the spring of 2019 so I can make
that a motion because --
>> We will continue the
discussion --
>> I think I have to make a
motion so I will go ahead and
move that so I will move that we
continue the current contracts
until the end of fall semester
2018, and start a new RFP
process with the goal of
selecting vendors to be ready to
President Lewis: Is there a second?

Carmen Avalos: Second.

President Lewis: Okay. We will continue the discussion with Professor Lewellen.

>> Yes thank you Trustee Avalos for speaking up and saying it didn't include the constituent groups until the RFP was released. I want to share that the committee that was appointed and classified in early September and didn't meet until November 8 and signed a confidentiality agreement. They weren't allowed to talk to us at this point.

Had they convened earlier and went through the RFP they could have been communicated to us but they weren't involved with that
so I wanted to clarify that's what happened.

>> President Lewis: Thank you for the clarification. Trustee Salazar.

>> Sandra Salazar: I want to thank everyone that came out tonight and faculty and students and vendors and I appreciate the input and nice to see a full board room and I think maybe we failed when we gave direction for the RFP. We didn't really discuss small business versus the goal of having a vendor to occupy all eight spaces and I think that would have helped the process so and it just seems that the RFP seemed more skewed to a vendor that can accommodate all eight spaces and just like Trustee Avalos said this is Cerritos College community.
college and I want to thank
terrace from 2012 we talked
about local hire and community
building and being a resource
for the community and advocating
for our community and we see two
vendors that really the faculty
came out in force in support and
one of them -- I don't know any
of the vendors personally but
one lives in the district and
the city so it troubles me that
we would move in the direction
of eliminating our small
business local vendors and feel
that the right direction for

this college is to have one
vendor pretty much have a
monopoly of all eight spaces, so
you know I am in support of
really kind of going back to the
drawing board if that's what it
takes to really make sure we're
staying truthful to our ideals
and really what Cerritos College means to our students and staff and our community, and have a discussion if we need to talk how can we support small business? This is a great opportunity I think we struggled the majority of the board how to get contractors with the PLA, with the taxpayers. How do we get the taxpayers come in and the small business and help build the beautiful buildings? Why are we hiring buildings far away when we have the talent within our district? But this is a opportunity to encourage small business to take care -- I mean it sounds like what Dr. Fierro and I spoke earlier every business is profitable on campus and Zebra and Frantones and all making enough to give back to
the school, right, so why can't we encourage other small business in the community to take over the other other spaces? I feel like we were worried oh we might not find someone to handle the load of seven spaces but I think it's much more complex and can't simplify it by having that goal so I am in support of going back to the drawing board and I don't know what repercussions we have with the current process in terms of pretty much scrapped it and restarting it.

>> Carmen Avalos: Dr. Fierro I have one question before you start. Thank you Michelle.

Sample footer

1 This confidentiality agreement
2 what exactly was that because
3 the break down in communication
4 happened there. Seems very
5 clear to me so what is the
purpose of that confidentiality
agreement within the members of
the committee?

So in a number of processes
that we have including the
hiring process, the RFP process
whether we go into -- when
vendors submit bids through a
formal bid process we need to
secure the integrity of the
actual process because we do not
want vendors to hear
communication of what is going
on within the committee that
could put a particular vendor at
a disadvantage so that is common
practice, and then I would ask
mark to jump in here to
elaborate a little more or add
to it.

Sample footer

Dr. Fierro: Mark -- yeah,
because I want to add something
else in addition to what Trustee
Avalos is saying so it's a full answer. What is our current RFP? What change on this one versus the one that was done in 2015, 13 and other RFPs that we have done? I understand the break down in communication. I understand the confidentiality part and I think your explanation is helpful for everyone, but I want us to clarify was the process followed? Wasn't? Was it different or so on? Because if we go back out again which that looks like it's the motion on the table we all need to be clear what is going to happen and how is it going to happen? So could you describe the whole RFP, the steps -- I'm sorry. I don't want to put you on the spot but I think it's relevant or if anything changed and the
steps are again and again we
haven't been paying attention.

>> So there's a lot of
questions. I'm going to try to
answer the questions I just
heard. Let me know if I miss
one. Regarding the RFP process
-- so this is the third time we
did the food services RFP within
the last five years. The
process has been pretty much the
same. To answer the question
regarding the RFP in general a
few things. One just like as
Felipe stated it's similar to a
hiring process where once
proposals are received and the
committee is established there's
a few documents that are signed.
One is a confidentiality
agreement again just like a
hiring process. It is important
to maintain the integrity of the
solicitation, the evaluation, the final recommendation of award of contract. It's important that both vendors don't communicate with end users and users don't communicate with vendors during the evaluation process. There are many reasons for this and number one is to maintain an even playing field among all vendors. Another document that is signed is if memory serves me a -- I am drawing a blank. Another document that is signed is a conflict of interest section and there is no conflict of interest between a committee member and implied or real. Implied mine they have a friend that works at a vendor location and they regularly have lunch everyday. A real conflict of interest would be they have a family member or extended family member.
that works for a company so they couldn't be on the committee.
The committee also -- they review the proposals submitted.
We have a kick off meeting. I explain the process, and then the committee members review on technical merits and this is all point driven, and then the committee members meet and then that's an opportunity for committee members to discuss how they came up with their selection. There is a short list involved. Again and that is what appears to be some of the better responses on the technical merits and then the interview is to flush out any particular other questions or in the questions are also scored as well and then the committee meets for final recommendation and I always say practically every meeting is that this
discussion that happens here has
to remain confidential. You
cannot talk about it. You can't
talk about how many people, how
many vendors submitted
proposals, who submitted
proposals, who is on the
committee and there is many
reasons. One it's a best
practice. Number two you don't
want committee member names out
there and there could be
retaliation from employees or a
vendor and Number three which is
important to me and if names get
out there and the RFP gets
emotional or political I will
never get anyone on a committee
again, so to answer your
question I think I stated but I
am going to repeat myself if I
did that this RFP process was
virtually pretty much the same
as the last two. Some of the
increased some of the scope of work and specifications within the RFP.

>> Mark is our process to develop the RFP based on the input of the committee or what happened today in this process is the same process that we always follow that an RFP goes out and we form a committee?  

>> So typically we don't involve the entire committee for the development of the RFP. The RFP request is generated from the end user and the end user in purchasing develop the RFP specifications so this process of not involving the committee and the development of the RFP is not abnormal. However, I will say there were many discussions during board meetings that people could have
provided input for the RFP itself.

>> Who is the end user from this request?
>> Student services, and ASCC.
>> Did they provide input on the development of the RFP?
>> A lot. Actually I have had several meetings with student services and also students involvement. I also want to kind of emphasize as well there's been a lot of discussion regarding the survey driving the RFP. The survey was something the students were going to do anyway and the survey really fine tuned the RFP. Yes, ma'am?
>> Dr. Fierro: Is it fair to say that the process as it stands today was followed?
>> I would even go further to say that this solicitation, this
procurement process was textbook
from start to finish. In fact I
would even say I would use this
as an example to build a

Sample footer

workshop on the RFP process
especially since there's so much
emotion and some political fever
about this. As you stated
there's -- communication can
always be improved no matter
what. The number one I would
say the number one critique or
criticism in any organization
when public or private sector is
communication. That's always
number one and we can always
strive to communicate better.

>> President Lewis: Perhaps
we need a addition to the
textbook.

>> Shin Liu: I have a
question and since we're
community college and this board
cares about local small
business, minority business, so

I want to know that in this RFP is there any point because
everything is point system;
right? Is any part for small

point for the local business,
small business, minority business? So do they have a
little bit advantage for the points?

This was specification driven. There was no advantage
given for local businesses.

Shin Liu: Thank you.

President Lewis:

Mr. Birkey.

James Cody Birkey: Jumping right on to that I think there's a lot of considerations obviously at play here. One core question I have that was brought up to me by someone else is what is the substantive
advantage that was voiced by the committee in their selection over the current situation that we have? So what are the advantages we're trying to capture by moving in another direction theoretically as per what we understand from the Selection Committee?

>> So some of the advantages that were offered by the recommended vendor were that they could provide mobile ordering and mobile payment. They could also provide and they committed to this to address our food insecurity needs such as being able to accept EBT, and also in addition to that they committed to putting an ATM machine so they could receive EBT funds to be able to purchase the food. At Pasadena College -- I want to add an addendum to
that. Campus Food Services was just recommended award of a new contract so actually they're going on -- they will be soon entering into their 21st year and essentially there 25 years, and in talking with Pasadena City College they came out very favorable. Before I forget and I will get to finish your question I will also add that Rio Honda College awarded a five year contract to Campus Food Services just this last December. In addition to the being able to order on line and paying online which is a lot of feedback from students and the EBT they actually committed to many tenant improvements. Student scholarships which I know some of our existing ones do anticipate in that and also
afforded an opportunity to contribute and partner for our student food pantry and student food pantry general campus and also addressing our veterans and their food insecurity needs. Also I want just to kind of elaborate as well and that is highlighting some of the key points.

I also I want to highlight as well the menu options given were just concepts and that's how it was presented, and essentially if awarded a contract Campus Food Services would meet with stakeholder groups to discuss those concepts, finalize a menu. That could be changed and tweaked in the best interest of the district.

>> President Lewis: All right. So in the interest -- did you want to follow up real
quick?

One of the other key components voiced by the students is affordability. Is there any shift in the affordability offered?

They're very competitive and we've had that discussion with the vendor because that's obviously very important and that's always a tough balance in making sure you have quality and affordability. Again I think the track record speaks for itself. 20, 20 years plus and soon 25 years at Pasadena, ten years at Rio Honda. Soon to be a five year contract at Rio Honda. Ten years at El Camino and that was discussed. Also addressing some of the food options I just want to say that one of the head chefs is a
vegan. I often have heard from student services the request to address some of the vegan and vegetarian needs. While one of the head Chiefs is a vegan themselves for various reasons, so not only just addressing the cost but again addressing some of the options and maybe some of the unmet needs.

>> President Lewis: Okay.

Trustee Avalos.

>> Carmen Avalos: Thank you very much. I appreciate the input on the confidentiality agreement. It just seemed like this was new so -- I am surprised

>> Sorry to interrupt you and depending which direction this board decides to go if the board decides to not go with the recommended vendor and renew the existing contracts I would say
-- I would ask that you renew until May of 2019. The end of the spring semester because if there is a change in vendors that really can only occur during the summer because it could take 6-8 weeks for tenant improvements or longer so to do a transition if an existing vendor has to leave we can't do it during the winter break.

>> President Lewis: Anyone want to make a friendly amendment to Trustee Perez's motion?

>> [INAUDIBLE] [Off Mic].

>> Before we move on can I --

>> President Lewis: Real quick.

>> Ask for David Ramirez to come up to the podium.

>> Sure.

>> Thank you Trustee Avalos.
There was a disconnect between the students and the RFP process and unfortunately students can't answer the question but for myself and the students that are here the reasoning because last year the board approved a transition of book store funds to the Community College Foundation for the hiring of an alumni -- I guess scholarship and raise funds for scholarships and stuff of the sorts. What taught the student members if you want something you need it in writing from the board and if you look at the previous Request for Proposal and the ASCC would receive 10% of the income from the previous -- from the vendors and we wanted that commitment again from the board at this meeting there would be a 10% in writing on the fiscal impact.
commitment to us and fund the programs that we do and affect not just myself but the faculty and students here and additionally when we're out I was a committee member. I sat on the committee, and it was under the impression that we wanted to go with the one vendor for the exact reasons that Mark Logan and Felipe are saying now. Online ordering, pay to go, food securities which we all agreed upon but we're also told as students looking up to mentors too that to ask for the new vendors to perhaps give up a slot for the Zebra cafe or Frantones and would damage and hamper the Request for Proposal from the other vendor so I stand by the decision of the committee, but that wasn't the
information that we --
[INAUDIBLE] request of proposal from the other vendor to take all the slots instead. In addition my stance has changed seeing the outcome of the faculty and students here. I have talked to so many students since the news came out due to the confidentiality agreement that they're very update Zebra is leaving and given coffee free of charge because they can't afford it or they made connections so that's the disconnect was the commitment on the 10% here or commitment here at this meeting just because of what we learned in the past when it comes to getting things in writing and getting things done and also in addition -- I guess the overwhelming support for Zebra and that's the disconnect.
President Lewis: All right. Thank you and to kind of wrap this up let me throw in a few of my comments. Not too long ago I was a student at Biola University and there they have a similar contract of essentially one size fits all for all vendor locations, and in my experience with that is pretty -- [INAUDIBLE]. That's the only word I can describe it. It fit the needs to get food but that's about it. I think when you're a student you want to have food that you look forward to. You want to have food that you know the person that's providing you that food and you want to know that you're in good hands essentially. You want to look forward to having a specialty item that someone is

Sample footer

141

hands essentially. You want to look forward to having a specialty item that someone is
devoted most of their lives to putting their heart and soul into food because it really is an art, a culinary art, and I think that we do a disservice to students if we don't provide that opportunity not only for employment but enjoy a great culinary art done by the people that put their heart and soul into it including Zebra Coffee and Frantones and Fresh & Natural and future vendors on campus and we're all about diversity on campus and should extend to the vendors and the vision and identity of a college is that of being a community, right and, not anything else. That we want to provide opportunities for our communities whether they're students or business owners and small business owners in
particular to have the
opportunities that we can
provide to them at this college,
so not just a one size fits all
generic option that true does
provide online mobile and as the
slick tap and go type of Apps
and that might be true, but at
what cost and what is it worth
to have the slick new modern
amenities and luxuries? I think
you're losing out on what the
true quality of the food and the
true quality of the experience
that you have with the vendors
and the foods that you do have.
It's really against the spirit
of that and you're right. The
minimum annual guarantee, the
MAG as they call it as put in
our board report will be at 80%
of the gross income of the
previous year. I think as

Sample footer
Professor Mayas referred to as the volcan mentality.

I think it doesn't take to heart what the heart of our community is. And having the relationships that we have with Zebra and Frantones and Fresh & Natural et cetera so one specific question -- actually before I get to the question. I saw there was a $10,000 signing bonus from Campus Food Services DBA I-8 for seven vendor locations a $10,000 signing bonus to me in the words of frank [INAUDIBLE] chitlins and not anything that could be substantial for seven vendor locations for quite literally a monopoly. I think we're worth more than that for sure. Now the one question I did have that I want to ask staff is has a mobile coffee cart been tried on this campus before? Yes or no?
>> Yes.

Okay President Lewis: Yes.

And what was the success of that?

Dr. Fierro: My understanding it didn't last long because there was no business for it.

President Lewis: Okay.

Then why do we have a mobile coffee stand? Was that part of the package?

Dr. Fierro: Thank you for bringing it up and what I was going ask on the clarification and the RFP. Who is the user group in charge of developing this? Because this was built on the feedback of the user group and the user group was assigned to student services or student life or something like that and that's where the feedback came from. That is where the pay on line came from. That's where
the mobile cart came from and so on and so forth, so if we would like different results we have
to have a different way to enter the information because correct me if I am wrong the computer will only provide the answers as the information -- as good as the information input. That's right. And ends up being the answer of life -- made that as the constant for the Hubble -- expansion of the universe. I guess he was correct but many of the pieces there came from what it was assigned as a user group so if we go this route again and look like we are I think we have to have some points of clarification as to what type of product is what we want on opposite end otherwise we will do it again next May -- what month is this? January.
can speak for the rest of the board and want a diversity of option and that means a diversity of vendors and not just the food so we want to have vendors and have as close possible to one maybe two locations for each of the vendors if another Trustee wants to rebut that or add quick because we're running short on time.

That's okay. Ultimately what I would like to clarify on that position is that the outcome is most important; right? So the idea that students have good quality food that they can access it easily and it's affordable. Those are really important things and looks like those things were criteria in the RFP as outlined by ASCC and
the participants but I think there is another piece coming

Sample footer

out in full force here which is the value of local participation of our businesses here and that has to do with not only just helping the local economy which I think of sort of first coming from the economics background but there's also something that we end up teaching our students about what those kinds of relationships are like and those threads of social connectivity that they have throughout their lives to this community and not just the college, and the idea that we would be able to create a clear criteria on which we make those selections I think is important and goes to the heart of what you're saying President Lewis.
President Lewis: Thank you. Real quickly. Real quickly I would like to answer the question about the user group I think the user group should be the community college meaning students, staff, faculty and managers and Administrators. I think the question should be more global than students and staff and classified staff and managers we're here for a long time everyday. I am going on 36 years. I have been going to these vendors my whole life. We should have a say in that as well, so when you reconstitute this committee because I hope that you vote this down and you reconstitute this committee you have three managers on the committee and one non voting manager. That equals four
managers. You have one
classified, one faculty and two
students. These decisions were
made without the shared
governance committee. The RFP,

the survey was made before the
committee met. That's not
shared governance. I am sorry.
This is a community college and
you should let the community
decide which vendors they would
like on this campus. Thank you.

[Applause]

>> President Lewis: All
right. Last comment from
President Patron.

>> Karen Patron: All right.
Hello everyone. I guess I want
to start off if you want to
blame anyone I was a Student
Trustee at the time that brought
up the concerns with the RFP
because constantly during the
campaign and not only as Student
Trustee but when I ran for President we need healthier options. Why can't there be a smoothie option and why can't we order online? Subway does it and instead of letting them continue what can we do about it? The contracts were up at the time I was running for President and all right this is the opportunity to do something for the community. We were also already working on the survey because we wanted feedback from the students so we knew what direction to take this in. That's what we did. We worked on it and asked the student leaders to see what kind of questions to help draft the questions out to make sure we were addressing all of the needs and on top of that the survey was open to not just
the students but the staff and faculty and Administration and the disconnect because when I saw the ruts there was a short amount of faculty or staff members that responded to that survey. Why that is? I don't know. Because only 2294

Sample footer

students replied and about 2500. That's a small amount of faculty Administrators and people from the community that relied so I think a big disconnect was the survey and we had the opportunity to take in -- >> [INAUDIBLE] [Off Mic].

>> Okay. Then maybe that's something we need to look back into but a majority -- the survey helped to addressed RFP process and the application and everything.

>> President Lewis: All
right. If you want to wrap up
--

>> Karen Patron: Yes, I will wrap up so as I was saying I think this is good in the sense we can open up and we realize when we go through the realize we need to take into consideration everyone's voices.

Obviously the student's voice was dominant in this process and that was because I wanted to do something about it. I kept hearing it and I hate hearing complaints and I want to take action and next time we will look into the process and where we're missing those voices and other than that hearing the Zebra cafe and the support for them I think this RFP process did look like it was being bias towards a one vendor option and that is unfortunate to hear
because I thought this process was supposed to be unbiased and fair to everyone and we need to relook at this and my dad is a small business owner and a gardener and believe me I know small business and it's not easy but something that was a bit too rushed so I hope we can look back on it and better the process for everyone. Thank you.

Sample footer

1 for your time.

>> President Lewis: Thank you Madam President.

[Applause]

>> Quick question.

>> Ten seconds.

>> Yes, regarding the composition of the committee who decides what type of groups are on the committee and how many seats they get?

>> Dr. Fierro: Mark is part
of the current procedure that
says how many -- I mean the
groups by the representatives --
I don't know for the RFP I'm not
sure who does that. For hiring
committees it's stipulated in
our specific contracts.

Correct for hiring
committee it's stipulated and
for RFPs it's not and dependent
on the nature of the
procurement. For something like
a procurement such as this the

Sample footer

committee is pretty -- the make
up of the committee is pretty
standard. There are many RFPs
frankly there's not a lot of
interest on campus if we hire an
engineer to do some sub-work
underground on campus. That
committee would be much smaller
and perhaps wouldn't even have
all the stakeholders, so and
that's one of the reasons why
there's no really formal process because you need to have that flexibility, that nimbleness to adjust the appropriate amount of people based on the procurement. We can't really quantify it. For example when we go out for an RFP for services for the one stop, this area which we're standing we will have a lot of stakeholders involved on that process so that will be a decision we will have to have and make up the committee but to try to shortly answer your question the makeup of the committee for this particular procurement is pretty standard for this type of solicitation. >> President Lewis: All right. Thank you. Now we will move on to the motion and had a long robust discussion and for
the motion Trustee Perez can you
repeat it for clarification?

>> Marisa Perez: That we
continue the current contracts
until the end of fall semester
2018 and that we have the
selector selected the
recommended vendors ready to go
for the spring of 2019 semester.

>> President Lewis: That's
with the amendment.

>> Marisa Perez: No, I don't
support of the amendment. I
think we need to do it quicker.
School ends and I don't
understand why we can't be
ready.

>> President Lewis: Hold on.
Since there is opposition to the
friendly amendment is there
discussion to change to
May 2019.

>> Yes.

>> Okay Trustee Birkey.
>> James Cody Birkey: I believe we should amend it as proposed. Right. In order to get tenant improvement investment which is part of the reason why you would do something like that you need to give enough time to implement the tenant proves before the school year begins unless you want them to happen beyond the next semester in which case you're less likely to recoup the costs.

>> Shin Liu: I second the friendly amendment.

>> President Lewis: Second.

Sample footer

Is there any discussion on changing it to May 2019? Seeing none we will have a motion and a second. So is there any objection to the adoption of this friendly amendment? Seeing
none the friendly amendment

passes.

[Applause]

>> President Lewis: Okay.

>> [INAUDIBLE] [Off Mic].

>> President Lewis: --

>> Carmen Avalos: So the

motion on the floor is continue

with our current vendors and

continue our contracts until the

end of fall 2018 and -- is it

fall? End of fall 2018 and

begin the RFP process so that

beginning in spring of 2019 we

have either a new contract for

the vendors or move forward with

changing our contracts.

>> President Lewis: Trustee

Perez do you withdraw your

original motion? No? Okay.

>> (INAUDIBLE)

>> President Lewis: All right.

Very well. With no acceptance

of the friendly amendment
because it requires the person making the motion we will vote first on Trustee Perez's motion and have it -- what is it May 2018. Spring 2018 -- >> [INAUDIBLE] [Off Mic].

>> Fall 2018.

>> Marisa Perez: So again the current contracts would end the end of fall semester 2018 so what date is that?

>> Dr. Fierro: The current contract --

>> Marisa Perez: December 16, 2018 and the new vendors would be or existing vendors or whatever is recommended would be ready to go January -- what day do you start? January 15?


>> President Lewis: Okay. So with two motions at hand we will
first consider Trustee Perez's motion for that, so we will take a roll call vote on that.

>> Student Trustee Avalos.

>> Aye.

>> Trustee Avalos.

>> Yes.

>> Okay Trustee Birkey.

>> Nay.

>> Trustee Board Member Camacho-Rodriguez.

>> No.

>> Trustee Lewis.

>> No.

>> Trustee Liu.

>> No.

>> Trustee Perez.

>> [INAUDIBLE].

>> The motion fails.

>> President Lewis: The motion fails. Was there a second for that.

Sample footer

160

>> Carmen Avalos: So the motion is continue the current
contracts until the end of spring 2019 and move forward with an RFP process that will encompass all the comments that have been made tonight and have either new folks or current vendors or whatever the case might be beginning fall 2019.

Is that correct? So that will give the time between the summertime to make those changes.

>> President Lewis: All right. So moved S there a second?

>> Second.

>> President Lewis: There's a second. All in favor of adoption of this motion signify by saying aye.

>> Aye.

>> Those opposed? No.

Opposition
[Applause]

>> Motion carries. Thank you everyone for showing up and showing support for the people that fuel your day. Thank you.

>> So before we move to the next item I would like a little bit of clarification so we can come back with very, very clear and specific directions how to provide the best RFP as possible, so if I am hearing correctly we will issue a new RFP. The RFP will not be from one user group. The user group will be the campus so the user group will have to have constituents from every group on campus. Did I hear correctly -- correct me if I am wrong -- that if we should include weights that favor local vendors. Very good.

>> Carmen Avalos: With healthier options.

Sample footer
Dr. Fierro: With healthier options.

Carmen Avalos: I mean that's everyone was saying and I am all right with pulling out --

[INAUDIBLE] [Off Mic].

Dr. Fierro: I am getting to that point for clarification.

[INAUDIBLE] [Off Mic].

Dr. Fierro: So part of --

President Lewis: We can't address that specifically.

Dr. Fierro: Then on my clarification then the next as I suggested earlier would it be okay to include binders from the district and for the vendors to implement from the get go a feedback loop that collects information from the users and information from the responses of the vendor about quality of food, type of food that is being offered.

Carmen Avalos: You mean
like feedback? That would make sense.

>> Dr. Fierro: But embedded in the RFP and contract and they don't comply the contract can be terminated and if don't do our part they have grounds they want to stay because we didn't help them do their job. Okay. Those are all myself questions.

>> President Lewis: Sorry.

This is just a board discussion.

Thank you.

>> Do you recommend since we're moving to 2019 that we have some kind of activity where we're giving feedback to the vendors and like a community forum or campus? I think we need to show in good faith a step in improvement in communication so maybe having a town hall -- I don't know,
to move forward in a positive
direction.

>> Carmen Avalos: How about

just the vendors or something

like that.

>> Dr. Fierro: I think a

conversation is in order. I

won't consider that as part of

the RFP because new vendors

won't have the opportunity to do

that so that can be seen as a

unfair advantage but I think a

conversation could take place

based on one the information

provided this evening to the

information in the survey and I

think a line of communication

should be open with our student

leadership and our Dean to

transmit the information about

what is it that we truly need

and can be improved during this

year in order to provide better
services or satisfactory services based on who we're talking about and I wouldn't make that part of the new RFP because new vendors wouldn't have that opportunity.

Let's establish best practices now and use that as a framework how we expect any proposers to bid.

President Lewis: All right.

Another addition to the RFP component. I think it would be helpful to have a professional survey done for food options. I know there are various consultants that do this specifically for colleges and I think it will help to clear up the issues around polls versus surveys et cetera.

President Lewis: All
right. Any other discussion on this? Seeing none we'll move to Item 34 the consideration of approval of the Integrated Planning Document.

Sample footer

1 Planning Document.
2 » [INAUDIBLE].
3 » Second. I can second it.
4 Is there any objection to the adoption of this motion? Seeing none the Motion carries. Item 35 consideration of approval to cancel the regular board meeting of March 21, 2018.
5 » [INAUDIBLE] [Off Mic].
6 » Dr. Fierro: We traditionally had a one board meeting in March. We obviously made a mace take and added one more but if we need to meet we will leave it there but we wanted to bring it to your attention because we were reviewing the calendar and notice that we had added an
additional meeting that we didn't have in March. It was our mistake.

> Move to approve.

> Second

   [Laughter]

> President Lewis: Would it be better to maybe consider keeping it just in case --

> No, move to order.

> President Lewis: Hey I am trying to do my job here.

> That's above what you usually do and only have one meeting in March because of spring break.

> All in favor say aye.

> Aye.

> Any people opposed to the adoption of this motion?

> Think just you can be --

[Laughter]

> President Lewis: We kind
of me a quorum for that.

>> I will show up.

>> President Lewis: You should be here anyways. All those -- is there any objection to the adoption of this motion?

Seeing none the Motion carries.

Sample footer

Item number 36 consideration of approval of the Board Advisory Committee membership. Who are the current members of each of the committees? As I recall the construction Advisory Committee includes Trustee Birkey, Trustee Liu and Trustee Camacho-Rodriguez.

Is that correct? And the Board Policy Advisory Committee committees Trustee Salazar, Trustee Camacho-Rodriguez and myself. Is that correct?

>> Dr. Fierro: That's correct.

>> President Lewis: Seems
those that respond include the
same on the construction
advisory and the Board Policy
Advisory Committee so is there
any member wishing to contest or
to change from one to the other?
>> I'm sorry. You said you
kept it the same?

Sample footer

169

>> President Lewis: As it is
now that's the membership.
>> As it is now.
>> President Lewis: And I was
planning on proposing the same.
>> I thought the agenda item
said something different.
>> President Lewis: It's
based on the people that
responded to the survey that was
sent out to the Board Member and
gauging the interest on serving
on any of the committees so
since we need three I think we
should adopt the same three
16   since those that did respond --
17   >> I'm sorry can you go over
18   the current assignment.
19   >> President Lewis: It's the
20   same as the previous year and
21   the construction committee James
22   Cody Birkey, Martha
23   Camacho-Rodriguez and Shin Liu
24   and on the Board Policy
25   Committee it would be you,

Sample footer

170

1   Trustee Camacho-Rodriguez and
2   myself.
3   >> I thought I saw myself on
4   the construction one.
5   >> Right.
6   >> That's wrong.
7   >> Right.
8   >> Okay.
9   >> Yes. So without objection
10   I would like to make the
11   appointments as stated. Is
12   there any objection to that?
13   >> [INAUDIBLE].
14   >> Actually I get to appoint
-- okay. All right. If you say so. There's a motion. There's a second. Is there any objection to the adoption of said motion? Seeing none the Motion carries. Next Item 37 the approval of the nominee -- any nominee for the CCCT board of election? We have one member serving on the border so thank you for your service. Trustee Perez if you want to serve on two seats. >> [INAUDIBLE] [Off Mic]. >> Yes, I don't think we can have two members from the committee. >> Right. >> I'm not even a year into it. I don't think I have been on a year yet. >> President Lewis: I don't think so, so given that --
Mute issue on that one.

President Lewis: Does anybody want to defy the rules?

Okay. Seeing none we'll move on to Item 38 the consideration of approval of the Board Member composition increase. This is commensurate with the faculty pay raise as outlined in the previous contract negotiation of 2016 -- 15.

Dr. Fierro: May I provide some clarification?

Yes.

Dr. Fierro: The increase included the board however based on your schedule of raises and the board policy you can only be presented with a raise once a year and usually make that decision in December or January and therefore you're not getting increases in July 1 like any other employee group. You get
them either in December come January based on the approval base of the ones and this is not an off of the schedule increase. This is your last increase on the 10% everyone else got so every other employee group received the same increase July 1, 2017. You will receive this I believe February of 2018 just because of the way your schedule, increase schedule falls but it's the same as everyone else.

Sample footer

173

1 >> President Lewis: All
2 right. Is there any discussion or motion?
3 >> So to clarify this is an increase of approximately $13 to $14 --
4 >> Yes.
5 >> Okay I don't want to spend too much time on it because it's
Carmen Avalos: Motion to approve.

President Lewis: Is there a second?

Second.

President Lewis: Is there any objection to the adoption of said motion? Seeing none the Motion carries. And we move on to reports and comments from district federals starting with Student Trustee Avalos.

Good evening everyone. I just want to thank the board and who attended the ASCC leadership retreat. I would like to say it was a great experience for myself and for other students as well. I didn't think that the last day was going to be I guess like you know emotional for some because that's actually the first time I felt that way with
other student leaders you know.

I was surprised to learn a lot from other students. Some of them didn't know I was a Student Trustee which was okay because I didn't want to say anything so they were saying good and bad things about the Student Trustee but it's actually good because we learn you know what we're doing wrong and what we could fix to make ourselves better and same thing and talking about the board. They didn't know who the board was and they're the Board Members. Oh I didn't know that but I feel it was a great experience because I got to learn a lot from these students to see what I need to work on, but also I am really glad that you guys including Dr. Johnson was able to attend the
leadership retreat. It meant a lot to the students as they got to know you guys in the retreat so that's all I have to say.

Thank you.

>> President Lewis: Trustee Perez.

>> Marisa Perez: Thank you very much for being here tonight. Thank you for all those that stayed and it's almost ten p.m. and just report on a couple of things on the Chancellor EEO committee and I represent the community college Trustee Board on that and we have been meeting regularly and I wanted to talk about an upcoming change that is going to be recommended -- actually the committee already recommended and multiple method is allocated to community colleges state wide. As everyone knows this
past year we received $50,000 as well as every other college state wide who met the multiple methods model and this money is to promote hiring diverse work force so it's an important part in what we do here at Cerritos College, so there are changes state wide is try to get 100% compliance for everybody to meet the multiple methods. This past year we achieved 94% state wide and only four community colleges across the state that didn't submit the paperwork to meet the multiple methods and the goal is to reach 100% so the changes coming up for funding in regards to 2018 is instead of having to meet five multiple methods we're now having to meet six so six out of the eight have to be met and next year in 2019 seven out
of the methods have to be met for the college to receive funding and again this past year it was $50,000. I don't know what the amount is proposed for the next fiscal year but again I think it's an important resource that we have at Cerritos College and to briefly go over what they are. There are nine of them and you can prove that you're doing this. We have our EEO advisory committee and plan which we have and board policies and adopt Resolutions, incentives for hard to hire areas and focus outreach and publications and procedures for addressing diversity through hiring steps and levels.

Consistent on going training for committees. Professional development focused on diversity. Diversity incorporated into criteria for
employee evaluation and tenure
review and the last method is to
grow your own program so those are the methods. Really excited about what Cerritos College is going to propose for the next year. I wanted to remind everybody that on January 27 they're having the registry community college fair and this is a fair. They hold it twice a year, once in Northern California and once in Southern California and this is for all interested and future community college applicants so if you have an interest in working in the community college please attend it. It's on January 27 and it's a job fair for all jobs and at the Westin LAX. I always wanted just to also let everybody know -- I don't know.
if everybody knows this and
under the direction of Dr.
Fierro and participated in the
Council on urban education and
thank everyone that participated
from the faculty and members
that took the time to attend
this training. Again I have
heard it's been fantastic.
They're getting strong praise
state wide for this. I want
just to acknowledge Cerritos
College and taking a leadership
role on this and because again
we're one of the first colleges
to participate. I think it was
11 colleges -- nine -- 11
colleges and I want to thank
everybody that participated in
that and again the whole goal of
the queue is to increase the
hiring of diverse faculty. And
then the other thing I just
wanted to reiterate I already
shared with this Dr. Fierro and
Dr. Flores Church for the board at a future Study Session to have a condensed version of AB 540 and the safe zone and vet programs and usually for our programs and I know it's a big time commitment to attend but if we can have a condensed version. These programs -- first of all we have a lot of people on campus wide who have vested time to participate and allies to the groups and showcase programs that a lot of colleges aren't doing state wide and and I wanted board to have a minitraining session and it's the beginning of the year and by the end I want all of us to participate in the training programs and to strengthen and emphasis our support for student who is are diverse and also just wanted to remind everybody coming up in two weeks is the
CCFF effective Trustee workshop and the legislative conference in Sacramento so if anybody wants to attend I am sure Andrea can still make arrangements for you but again two conferences two opportunities to figure out what is going on state wide in community colleges and brush up on everyone's training to be an effective Trustee. Thank you.

>> President Lewis: Thank you. I will attend both of the conferences. Trustee Avalos.

>> Carmen Avalos: I don't think I can attend and I want to thank the folks that put together the student conference up in lake Arrowhead. I had never been there so it was a nice drive, a long drive, and I can tell you that I think the best part for me was sitting around the fire and just talking
to the students about their hopes and dreams, right, and you know what their challenges are and I actually asked a couple of students if you had a magic wand and could change anything at the college what would it look like? And it was nice to have them not say anything actually because they thought there were so many good things actually but I challenged them to think about those things they would like changed for future students so I am hoping that our words of being genuine with them about our concern for their well being and certainly for their future as they become professionals that they not forget even though they leave the college there are other students that are going to look at what they have asked for to support their new need and
challenges and some haven't changed but I hope our students know we are community members too and that just like them we went through some of these trials and tribulations and I think everyone here is first generation college student so we share a lot of common experiences in that those things don't ever go away in terms of our commitment not just to the current students but the future students and encourage all students to reach out to the board. We're very accessible and I think there's a disconnect in terms who they call or when they call and you know I am very proud to say this board is very forthcoming with being able to communicate with the community at large so thank you for
allowing us to be part of your leadership growth and for allowing us to participate in your opportunities to really

Sample footer

connect with each other because it was really great. I think one of the things I took away the one student at the end of the conference or at these workshops they were attending said "when I came here I knew no one and sat by myself everyday eating lunch at school and now I have friends to sit with" and to me it was a rewarding comment that was made and again we're a community and just raise your hand and hopefully we will see that hand to not just listen but make a change that will make a difference so to me it was courageous of this young man to expose himself that way but also to know he is going to come back
to a bigger community and be
able to be more successful
because of that one change so I
thought that was great so thank
you for those that participated

President Lewis: Vice
President Liu.

Shin Liu: I enjoyed
student conference at lake
Arrowhead and appreciate the
work of staff and thank you very
much and happy new semester. I
hope everyone has a productive
semester. Thank you.
President Lewis: Thank you. Dr. Fierro.

Dr. Fierro: I too want to thank everyone that participated in the student conference in lake Arrowhead. We had a great time. Out of all the conferences I attended I will say this was one of the best I have seen of the students were extremely engaged. The curriculum made a lot of sense to them so thanks again [INAUDIBLE] Dr. Miller and [INAUDIBLE] if you have nothing to do and watching the meeting and thank you to Valencia and thank you to everyone putting the conference together. It was a great experience and like others have said the best part always is the opportunity to just spend time with the students and just talk and just
to silly things and like going
back to school so I had the
opportunity to do plenty of that
with them so it was fun. This
past week we received the
Governor's proposed budget. It
is actually a relatively good
budget for community college as

Sample footer

1 proposed but as you know it has
to go through a number of
iterations and everyone is going
to want a piece of it but in
short the Governor is proposing
COLA 2.5% which is actually
good. The bad news with that is
that is not the prerogative of
the Governor. It's the
prerogative of a preestablished
formula so at the end of the day
we get the COLA and if it
doesn't I guess we don't of the
better news is the Governor is
proposing an increase of the
base so essentially pays a little more per FTE which is actually really good, so if my memory serves me right it's about 200 million that the Governor is trying to allocate to the colleges. There is no change on categorical funding which is good and not decreasing. Other than that essentially pretty much all other allocations remain relatively the same. Some money moved around a little bit but the formula favored us we are likely to get it. Obviously the COLA and the increase on the base if things go well so I hope all of that you have the opportunity to advocate to the local officials do so because as you know enrollment is lean across the state which means short fall in revenues for most
community colleges so if you have the opportunity to speak with your local representatives do so because they do have the option of making modifications to the Governor's budget as you know. Our enrollment is not great but it's not bad. We may be about 100 FTES short of our proposed which was 16,800 which you know is about 900 FTES short of the base but on target to be 100 FTES short give or take and hopefully make up the revenue we projected last year and while we are not close to base at least stabilizing and we should be able to make our revenue projections unless something drastically happening during the summer or the second part of the semester so we're continuing to move at least in a good
There is also a proposal of a new funding model. This will take conversations and time across the state so I am glad we have [INAUDIBLE] on the triple CT and influential to advocate our colleges and funding models favor larger districts and not a district like ours. We're in between so we're cut in one way and one way only. As another district receives compensations based on size larger districts have the ability to balance based on multi-campus. We don't have that luxury so we have a group that is going to advocate for single campuses so I encourage to you do that because the new funding model could be beneficial for colleges like ours. That conversation is likely to take the whole next
year. This is the first time in
several years that an
opportunity to change a funding
model has come up so I think we
need to take advantage of that.
I had the opportunity to present
the certificate to Dr. Jacobs,
the former Superintendent of
Bellflower Unified and retired
after 38 years of service and I
was able to present on behalf of
the Board of Trustees a
certificate and thank him for
his help over the last several
years that he has worked with us
and help us to implement some of
the partnerships that we have
with Bellflower Unified
Cerritos Complete recruitment is
going well and I want to thank
everyone working on the project
and going to the high schools
and meeting with students and
parents and the response continues to be overwhelming and thank you to everyone that has been working on that. I would like to point out the process tonight. It should be taken as a learning opportunity for all to as a very clear example of the value of communication as a very clear example of what the process is offered because to the very last minute this board took the time to listen to everyone's concerns so I think it should be taken as a learning opportunity as to how we can do better. Again I want to reiterate my gratitude to the committee because whether we agree or not with the decision that they make serving in that committee is not easy and I am sure if they were watching the meeting they weren't feeling a
lot of love as that went through but they did the part whether we agree or not. That is a different position and I would also like to recognize Karen Patron. It takes a lot of spine to stand up and say "well, if you want to blame someone blame me." I took that a lot of spine and I do not blame her. It is the nature of a complicated process that expands beyond what is written in a document. This is an emotional process because we do have connections with people on campus and with the vendors that have been here for a long time so take a lot of courage for her to do that for the committee to do that and for the discussions to happen tonight that have taken place in such a respectful manner because
the conversation tonight while it was tense it was extremely respectful and I want to applaud the composure of everyone that participated in tonight's conversation. Very difficult conversation. Very respectful. Very good outcome based on the conversation that took place so I think that is something that all of us and all of you should be proud for. It is not a problem to have a conversation. It is a problem when we're disrespectful and tonight we clearly showed that we can have these conversations in an extremely civilized manner and walk away still friends which is the most important part. The last part is just a request that I have for the board. We are in a hirings freeze but because of turn over and people changing
jobs and so on we are short in some areas which for the budget is great but we are starting to run into issues with maintaining operations so I would like to ask the board to allow me to work with the Vice Presidents to fill a few positions that are essential for some areas. Some areas are down half or more of the department based on you know people leaving and changing jobs and so on and so forth, so I would like to ask the board. This wasn't a formal action. It's simply a request so you don't need a formal vote but before I move forward I want to obviously ask for your blessing since we're in a hiring freeze to open a few positions that are key to operations at this particular point. They're only
a handful that we're planning to bring to your attention if you allow us to do that but the hiring freeze is good for a budget at this time. There are some areas that are losing too many people that we can't necessarily keep open that much longer without slowing down multiple processes.

>> President Lewis: As this wasn't an agendized item I will abstain saying anything regarding the matter.

>> Dr. Fierro: It wasn't to caption on this and unofficial vote has to take place. I want to make sure that you know of we're trying to do.

>> Marisa Perez: I thought you could agendize it for the next meeting and no exceptions

and seems like there is and presented by you and there needs
to be discussion so I ask that we agendize it.

Dr. Fierro: We will do that. Thank you.

President Lewis: Thank you. Does that complete your comments?

Yes.

Okay President Lewis.

Trustee Camacho-Rodriguez.

I will be quick. We had an excellent time and the clean air and the fire was real magical with a lot of the kids present and just getting to know students was I think the cherry on top. One of the things that I enjoyed about making connections with some of our students is their excitement and one of the trips coming up this summer is the global internship in English teaching July 9 to

Sample footer

197
August 11, so we're going to be putting out some information for if you want to go ahead and invite your students to apply, so the trip will be covered -- the flight a accommodations, food, and so if you have any students that are interested in a six week internship I think it would be a wonderful experience for students going out of the country for the first time. I know for myself it's my first time out of the country so I am excited about participating this summer event so thank you.

>> President Lewis: Thank you. Trustee Birkey.

>> James Cody Birkey: I'm going to repeat what everyone else said about lake Arrowhead and the opportunity to spend time with students. It was really valuable for us but I think one of the most valuable

Sample footer
parts to see how valuable it was
for the students and so it was
well done and well composed and
thank you for the hard work on
that and it definitely related
in a positive outcome for
everyone and I look forward to
hopefully the next round of
students getting the same kind
of opportunity. I also wanted
to echo President Fierro's
comments about the civility of
the conversation tonight. There
is a lot of stakeholders and
hard to keep track of what the
rules in order of business is
meant to be but I think overall
it was really brought of the
community tonight and thank you
very much.

>> President Lewis: Thank
you. Trustee Salazar.

>> Sandra Salazar: Just
wanted to let people know on
February 9 there is I symposium
geared towards students on campus and I hope people can spread the word February 9. I building it's all day at the teleconference room.

>> President Lewis: I want to thank the students for being an inspiration to us as the board for the composure, the engagement and the excitement behind the lake Arrowhead conference there. It really is a fuel driver for the rest of us to continue doing our jobs and continue being dedicated to serving and you the community for your future and the future of our community so thank you to Dean Miller and to everyone else involved in creating and moving forward with these leadership retreats so they're very good. Thank you. Also wanted to talk about the inauguration of the
mobile stroke unit which say

Sample footer

idea that Supervisor Janice Hahn had and recently brought into the Cerritos fire house or the fire station over there where essentially there will be a paramedic ambulance type of thing that will be on patrol and ready to respond to any strokes that are happening within our communities from Norwalk and La Mirada all the way down to Lakewood and Long Beach and there will be specific unit available that will include a doctor and a nurse and all the equipment that is specified for a stroke so when you call 911 and you say that you have a stroke they will deploy that specific unit to the field with all of the available necessities to keeping a person alive because it only takes a couple
of minutes for you to lose a lot
of your brain function because

of that stroke so every minute
counts and that's why Supervisor
Haun had the idea to have a
dedicated mobile stroke unit for
that so thank you to her and
thank you for the support for
that. I also attended last
thing the love La Mirada and if
you ever heard "love your city"
there are specific day annually
that these organizations for
each individual city will gather
volunteers to have certain
projects done like say painting
a fence or decorating a door at
the senior home or convalescent
home, and small projects
throughout the day that many --
hundreds of volunteers will
gather and pick a specific
project throughout the city to
go and do that, and as such I
wanted to ask anybody just
rhetorically if you want to come
talk to me afterwards if you

have an idea for a love La
Mirada project or wanted to be a
volunteer on one of the projects
that will be forthcoming on
April 28 of this year to paint a
fence or what have you, so if
you have any ideas if you're a
La Mirada resident or even if
you're not that would be greatly
appreciated and so with that we
will go into closed session
which will include a item number
395 different public employee
discipline dismissal and
releases which will have one
read out and Item Number 40
conference with Labor
Negotiators and so with that we
will end our open session.

Thank you.
[GAVEL]

Sample footer