

GET THE TOOLS YOU NEED TO \$ELL & PURCHASE INCOME PROPERTY!



Learn how to negotiate the best deal based on market research and financial analysis. Understand such terms as cap rate; gross rent multiplier (GRM); net operating income (NOI); debt service coverage (DSC); tax shelter; return on investment (ROI). Don't pay thousand\$\$ for similar classes. For real estate agents and investors. Covers residential and commercial income property.



Offered by
Cerritos College
Norwalk, CA

To register, go to
www.cerritos.edu

Click on Apply Now

Fill in Application to College;

Student ID # will be emailed to you. Then you can register for RE157 RE Investments Course #25739

Only \$138 for tuition

For more information,
Email the instructor,
Carmen Hill at
chill@cerritos.edu

Comments from former students:

"I am amazed at your enthusiasm to convince the students to think like millionaires."

"Your class is different from other real estate classes because you apply the material to actual real estate transactions."

"The class taught me the language of commercial real estate so I was able to expand my real estate business to include million\$ commercial listings."

"If people knew the value of this class the competition would be blown out of the water. A friend paid \$25K for a comparable course."

"The class is full of valuable and practical information."

"Now I will buy property based on analysis, rather than my heart."

